

# **MANDATORY DISCLOSURE**

**Submitted To**



**AICTE**

**All India Council for Technical Education  
New Delhi**



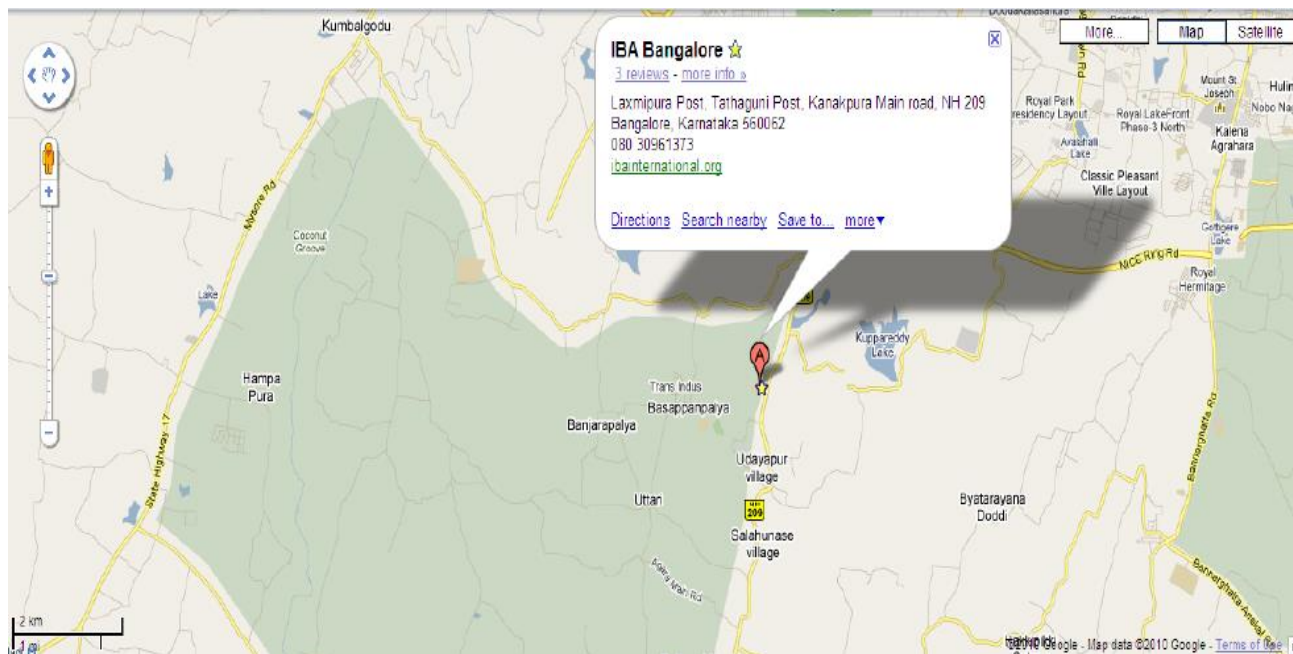
**INDUS BUSINESS ACADEMY**

**Bangalore-560062**

## Mandatory Disclosure

### 1. Name and Address of the Institution

Name	Indus Business Academy
AICTE File No.	SWRO-2010-1-3099321
Extension of Approval	15 <sup>th</sup> June, 2020
Address of the Institution	Survey No. 164, Lakshmipura, Thataguni Post, Kanakpura Main Road
City & Pincode	Bangalore – 560062
State	Karnataka
Phone number with STD code	+91- 80-26083700 (30 Lines)
Fax number with STD code	+91- 80-26083708/717
Email	<a href="mailto:admissions@iba.ac.in">admissions@iba.ac.in</a>
Website	<a href="http://www.iba.ac.in">www.iba.ac.in</a>



### 2. Name and address of the Trust/ Society/ Company and the Trustees

Name	Arihant Education & Research Foundation
Type of the organization	Trust
Address of the organization	133,1st Floor, Hargovind Enclave, Delhi -110092
Registered with	Office of Sub-Registrar, Asif Ali Road, New Delhi -110002
Registration date	22nd September, 2004

### 3. Name and Address of the Vice Chancellor/Principal/Director

Name	Dr. Subhash Sharma
Designation	Director
Phone number with STD code	+91- 80-26083750
FAX number with STD code	+91- 80-26083717
Email	<a href="mailto:ss@iba.ac.in">ss@iba.ac.in</a>

### 4. Name of the affiliating University: Not Applicable

### 5. Governance

#### 5.1 Governing Council

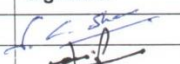
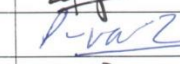

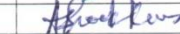

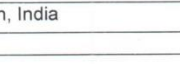
MEMBERS OF GOVERNING COUNCIL – IBA BANGALORE			
	<b>Dr. Subhash Sharma</b> <b>Director, Indus Business Academy</b> <b>Ph. D, (University of California (USC) LA, USA), PGDM (IIM Ahmedabad)</b>		
	<b>Shri Ashok Kumar</b> <b>Advisor, Adani Power, Mundra</b>		<b>Shri Hriday Mohan Jain</b> <b>Chairman, H.M. Foundation</b> <b>Ex-Chairman, Samrat Ashok Technologies Institute</b>
	<b>Shri Manish Jain</b> <b>CEO, Indus Business Academy</b> <b>Director, MUHEPL, New Delhi</b>		<b>Shri Narendra Nahata</b> <b>Hon'ble Minister(Ex), Govt of Madhya Pradesh</b>
	<b>Shri Pawan Kumar</b> <b>Ex- CEO, Sahara Next</b> <b>Ex- President, TATA-IBM</b> <b>Ex-Chairman, vMoksha Technologies</b>		<b>Shri P. Thiruvengadam</b> <b>Senior Director, Deloitte Touche Tohmatsu India Pvt. Ltd.</b>
	<b>Shri Vinod Kumar</b> <b>Director, Sri Sri Rural Development programme, The Art of Living</b> <b>Director, Corporate Workshops</b>		<b>Shri Vijay A G</b> <b>Head – HR Process Excellence, Alghanim Industries</b>

## Minutes of last Governing Council meeting:

### Minutes of Meeting



<b>Meeting Date and Time</b>	February 15, 2020, 0900 – 1115 hours	<b>Meeting Location</b>	CEO's Office
<b>Meeting Organizer</b>	CEO's office	<b>Meeting Chair</b>	Dr. Manish Jain
<b>Minutes Drafted Date</b>	Feb 15, 2020	<b>Meeting Title</b>	Annual Governing Council Meeting

Attendees	Signature
Dr. Subhash Sharma – Dean & Director, Indus Business Academy	
Dr. Manish Jain, Founder and CEO, Indus Business Academy	
Shri Pawan Kumar – Ex- CEO, Sahara Next; Ex- President, TATA-IBM; Ex-Chairman, vMoksha Technologies	
Mr. Vijay AG, People Manager – Special Projects, Worley Parsons, Al Khobar, Dammam, Saudi Arabia	
Mr. P Thiruvengadam, Ex. Senior Director, Deloitte Touche Tahmatsu India Pvt. Ltd.	
Mr. Ashok Kumar, Advisor Adani Power	

#### Leave of Absence

1. Mr. Hriday Mohan Jain, Chairman - HM Foundation
2. Mr. Narendra Nahata, Ex. Minister of Industry and Commerce, Govt. of Madhya Pradesh, India

#### Agenda

Approval of budget for AY 2020-21	Additional infrastructural requirements
Review of IBA activities during AY 2019-20 and proposed plans for AY 2020-21	Review plans for NBA accreditation

Dr. Manish Jain welcomed all the members, apprised them of Institute's performance and gave a broad overview of the direction in which the Institute is progressing.

#### Summary of the discussion (Items Discussed)

1	GC members were briefed by CEO about all the activities of the school during the review period AY 2019-20.
2	The intake of students was discussed. The Governing Council appreciated the increase in the number of students seeking admissions for PGDM 2019-21, and gave further inputs for implementation.
3	The council approved the funds of Rs. 1.0 Crore for completion of faculty and staff Housing building.
4	The council discussed the need for identifying new visiting faculty members from Industry with proven track record at senior level.
5	The council congratulated everyone who were involved in process of NBA Accreditation and conveyed their best wishes for reaffirmation of accreditation with IACBE, USA. The council also advised for preparing for a road map to get AACSB or AMBA or EFMD Accreditation.
6	The members discussed the budgetary allocations for the academic year.
7	The council was apprised about the start of two additional divisions in PGDM and council approved to apply for the same along with FPM and vocational courses.
8	The council also approved the suggestion of CEO and Dean to invite more professionals to join Governing and Academic Council of the Institute, keeping in mind the changing industry trends and corporate environment.
9	The council appreciated the efforts taken by faculty in organising two International Conferences at a large scale, which saw huge participation of delegates and papers from all parts of the world.
10	The council appreciated the placement activities for the current outgoing batch.

#### Meeting Conclusion








The meeting concluded with the CEO thanking the Council for its deliberations and recommendations.





## 5.2 Academic Advisory Council

- Faculty Body: All the faculty of IBA, Bangalore are the members of faculty body. They take all academic related decision in their respective areas.
- Advisory Board



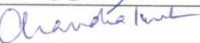


MEMBERS OF ACADEMIC ADVISORY COUNCIL – IBA BANGALORE			
	<b>Dr. Subhash Sharma</b> <b>Director, Indus Business Academy</b> <b>Ph. D, (University of California (USC) LA, USA), PGDM (IIM Ahmedabad)</b>		
	<b>Shri Manish Jain</b> <b>Founder CEO &amp; Chairman, Indus Business Academy</b> <b>Director, MUHEPL, New Delhi</b>		<b>Prof. Chandra Kant</b> <b>Professor, Indus Business Academy</b> <b>Member of BoA (Board of Advisors), Hexagon Global IT Services Pvt. Ltd.</b> <b>PGDM IIM(C), B. Tech. IIT(K)</b>
	<b>Shri A. Thothathri Raman</b> <b>Chairman, SEAA Trust, New Delhi</b>		<b>Dr. Rakesh Khurana</b> <b>Chairman, Knowledge Networks India Pvt. Ltd.</b> <b>Ex. Pro VC IGNOU</b>
	<b>Dr. Subhendu Dey</b> <b>Program Director, Indus Business Academy</b> <b>PhD (AMU), PGCPM (IIM Kozhikode)</b>		<b>Prof. Rajen K. Gupta</b> <b>Professor - MDI, Gurgaon</b>

- Minutes of last Academic Advisory Council meeting:

Minutes of Meeting



<b>Meeting Date and Time</b>	February 15, 2020, 1130 – 1300 hours	<b>Meeting Location</b>	Board Room
<b>Meeting Organizer</b>	Manish Jain, CEO	<b>Meeting Chair</b>	Dr. Subhash Sharma
<b>Minutes Drafted Date</b>	February 15, 2020	<b>Meeting Title</b>	Annual Academic Advisory Council Meeting

Attendees	Signature
Dr. Subhash Sharma - Director, Indus Business Academy, and Chairman AAC	
Mr. A. Thothathri Raman, Chairman, SEAA Trust, New Delhi, and Member AAC	
Prof. Chandra Kant, Professor, Indus Business Academy; Member of BoA (Board of Advisors), Hexagon Global IT Services Pvt. Ltd., and Member AAC	
Dr. Subhendu Dey, Program Director, Indus Business Academy, and Member AAC	
Dr. Manish Jain, Founder and CEO, Indus Business Academy, and Observer AAC	

Leave of Absence
Dr. Rajen K. Gupta, Professor, MDI Gurgaon, and Member AAC
Dr. Rakesh Khurana, Chairman, Knowledge Networks India Pvt Ltd. Ex. Pro VC IGNOU, and Member AAC

Agenda	
Student induction in current year and future batches	Changes in Management Education - Review
Review of Placement process	Review of faculty profiles, roles and Training
Review of Curriculum and techniques used	Review of Infrastructure and Facilities

Summary of the discussion	
No	Items Discussed
1	The intake of students was informed and the diversity in batch was appreciated by AAC members. The council expressed satisfaction with the ongoing placement activities and the orientation programme organised for the Batch 2019-21. .
1.2	The council recommended that IBA should further apply to AICTE for increase in number of seats.
2	The changes in management education globally were discussed and it was recommended by AAC members to add more activities so that students are exposed to new dimensions of Management.
3	A review of the placement process was done in detail and AAC recommended to strengthen the placement team to get more and diverse companies for campus placements. The council expressed satisfaction with the placement process.
4	The following suggestions were made about the academic curriculum and pedagogy.
4.1	The council suggested that the students should be made aware of importance of long term career goals rather than short term expectations from first or second employment & for that APTP programme should be reviewed.
4.2	With the increase in globalisation and threat to business from Internet, students should be given basic exposure to Cyber Law and experts from the domain should be called for either workshop or Guest Lecture.
5	The council expressed satisfaction with the facilities provided to the students and the faculty.
6	The council expressed satisfaction on mix of teaching methods including simulation and case studies, as well as the number of guest lectures by industry practitioners.
7	The AAC ratified the revised course structure of PGDM 2019-20

Meeting Conclusion
The meeting concluded with the CEO thanking the Council for its deliberations and recommendations.

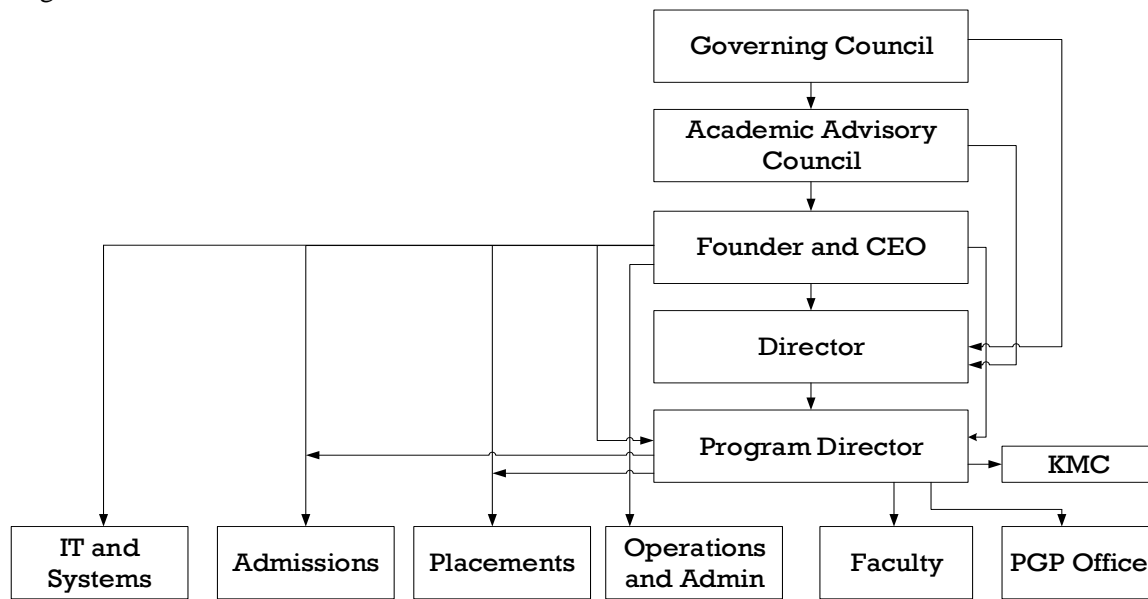


Minutes of Meeting

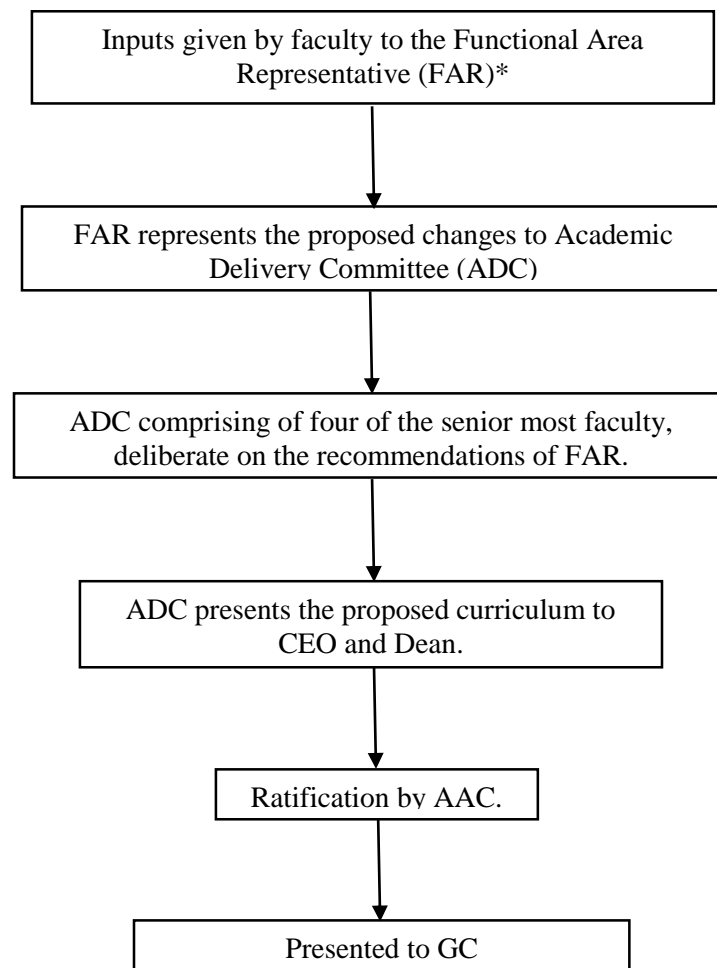
Action Items			
No	Action Item	Owner	Due Date
1	Changes in curriculum to be informed to PGP Coordinator after Faculty meeting on Curriculum during the Summer Break	Manish Jain	May 2020
2	Action plan to improve placements opportunities for students	Manish Jain	June 2020



### 5.3 Organizational Chart:



### 5.4 Nature and Extent of involvement of Faculty and students in academic affairs/improvements:





**5.5** Student feedback on Institutional Governance/faculty performance: Yes

**5.6** Grievance redressal mechanism for faculty, staff and students: Yes

**5.7** Establishment of Anti Ragging Committee: Yes



Chosen among  
Best Education  
Brand 2019 by  
Economic Times

Approved by AICTE, Ministry of HRD, Govt. of India



CHEA  
International  
Quality  
Group

INTERNATIONALLY ACCREDITED



IACBE  
Accredited  
Recognized by CHEA, (USA)

[www.iba.ac.in](http://www.iba.ac.in)



**indus  
business  
academy**

**Arihant Education & Research Foundation**

IBA Campus, Survey No.164,  
Laxmipura, Thataguni Post,  
Kanakapura Main Road,  
Bengaluru 560 062. INDIA

Board Line: +91 80 2608 3700  
Facsimile: +91 80 2608 3717

**Indus Business Academy, Bangalore**

**Anti-Ragging Committee (AY 2020-21)**

**Contact Details of Members**

Sl. No.	Name	Designation	Contact Number	Email ID
1	Dr. Subhash Sharma	Director & Dean	9845061537	ss@iba.ac.in
2	Dr. Subhendu Dey	Programme Director & Principal	7278003671	subhendu.d@iba.ac.in
3	Prof. Suresh Chandra	Associate Professor	9448111711	Suresh.vc@iba.ac.in
4	Mr. Rajkumar	Warden & Welfare Officer	9916048600	raj@iba.ac.in
5	Ms. Nandini KP	Executive – Administration	9845820654	Nandini.kp@iba.ac.in
6	Ms. V Padmasree	Trust Board Member – Om Shanti Dhama Gurukul	9886148497	
7	Ms. Chandni Agarwal	Parent Representative	9538131072	Chand.2689@gmail.com
8	Mr. S Nanda Kumar	Journalist (Deccan Herald)	9008822990	mayanandu@gmail.com
9	Mr. Govindaraju	Sub Inspector of Police, Kaggipura	9480945555	
10	Ms. Vini Satra	2 <sup>nd</sup> Year Student	9930671711	fpb1921.050.vini.satra@gmail.com
11	Mr. Rishab R Achar	1 <sup>st</sup> Year Student	9900229109	fpbr2022.157.rishab@gmail.com

  
**Dr. Subhendu Dey**  
Programme Director & Principal

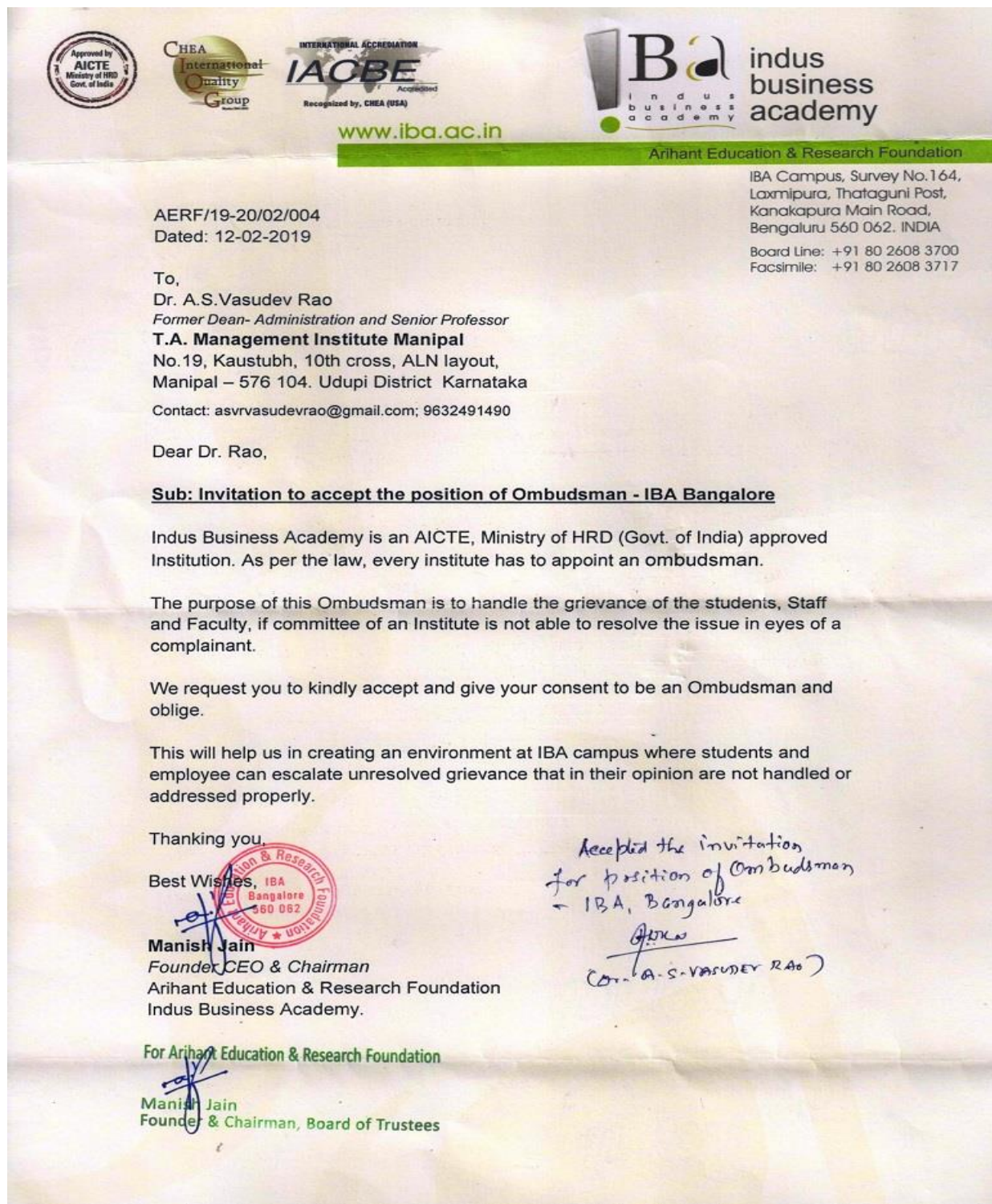
  
**Dr. Manish Jain**  
Chairman

  
**Dr. Subhash Sharma**  
Director & Member, Academic Advisory Council  
**Dr. Subhash Sharma**  
Director & Dean

5.8 Establishment of Online Grievance Redressal Mechanism: Yes

(<http://iba.edugrievance.com/>)

5.9 Establishment of Grievance Redressal Committee in the Institute and Appointment of OMBUDSMAN by the University: Yes





## 5.10 Establishment of Internal Complaint Committee (ICC): Yes



Arihant Education & Research Foundation

Date: February 18, 2020

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Kanakapura Main Road,  
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Board Line: +91 80 2608 3700  
Facsimile: +91 80 2608 3717

### Internal Complaint Committee (AY 2020-21)


#### Contact Details of Members

S. no.	Name	Designation	Contact Number	Email ID
1	Dr. Vaishali Agarwal	Associate Professor	9310107892	vaishali.ag@iba.ac.in
2	Prof. Nagendra Hegde	Sr Assistant Professor	9880580011	nagendra.h@iba.ac.in
3	Ms. Bhavya Kalra	Faculty Incharge – Accreditation & Approvals	8094599758	bhavya@iba.ac.in
4	Mr. Atiqur Rahman	Accounts Officer	9342410260	accounts@iba.ac.in
5	Ms. Shivakumari B H	Executive Admin	9880659726	shivakumari84@gmail.com
6	Ms. V Padmasree	Trust Board Member – Om Shanti Dhama Gurukul	9886148497	padmasreevutha@gmail.com
7	Ms. Athira Balakrishnan	PGDM Student	8871927112	fpb1921.146.athira.balakrishnan@gmail.com
8	Ms. Deepti Nair	PGDM Student	9958911748	fpb1820.140.deepti.nair@gmail.com
9	Mr. Pratap Sarkhel	PGDM Student	7278351147	fpb1921.176.pratap.sarkhel@gmail.com

For Arihant Education & Research Foundation  
Indus Business Academy

Indus Business Academy

Arihant Education & Research Foundation  
Indus Business Academy

  
Dr. Subhendu Dey  
Programme Director & Principal

  
Dr. Subhash Sharma  
Director & Dean

  
Dr. Manish Jain  
Chairman

## 5.11 Establishment of Committee for SC/ ST: Yes



Approved by AICTE, Ministry of HRD, Govt. of India



[www.iba.ac.in](http://www.iba.ac.in)



Arihant Education & Research Foundation

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Date: February 19, 2020

### SC/ST Committee (AY 2020-21)


Indus Business Academy in compliance with the AICTE guidelines has constituted SC/ST Committee to help the SC/ST categories integrate with other communities of the institute and to remove difficulties, which they may be experiencing.

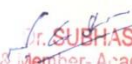
### Contact Details of Members

Sl. No.	Name	Designation	Contact No.	Email ID
1	Dr. Subhendu Dey	Programme Director & Principal	7278003671	subhendu.d@iba.ac.in
2	Prof. Smita M Gaikwad	Assistant Professor	8861115612	smita.mg@iba.ac.in
3	Mr. Santanu Saha	Faculty in-charge – Admissions	9831080434	santanu.s@iba.ac.in
4	Ms. Richa Sarna	Faculty in-charge – Placements	9343518946	richa@iba.ac.in
5	Mr. Jayaraju R	Assistant Librarian	9611791959	jayarajur11@gmail.com

For Arihant Education & Research Foundation  
Indus Business Academy

For Indus Business Academy

  
Dr. Subhendu Dey  
Programme Director & Principal

  
Dr. SUBHASH SHARMA  
Director & Member-Academic Advisory Council  
Dr. Subhash Sharma  
Director & Dean

  
Dr. Manish Jain  
Chairman



## 5.12 Internal Quality Assurance Cell: Yes



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Date: February 19, 2020

### Internal Quality Assurance Cell - IQAC


Academic audits are conducted by the Internal Quality Assurance Cell (IQAC) to monitor and evaluate the teaching learning process. Audits are conducted for teaching process, and classroom and non-classroom activities.

The quality policy and programme shall be implemented through the following

#### IQAC Committee Members (2020-21):

- Dr. Manish Jain, Chairman IQAC, and Founder & Chairman, IBA
- Dr. Subhash Sharma, Vice Chairman IQAC, and Director, IBA
- Dr. Subhendu Dey, Member IQAC, Programme Director & Principal, IBA
- Prof. Chandrakant, Member IQAC, Member AAC IBA and Faculty, IBA
- Prof. Suresh Chandra, Member IQAC, and Faculty, IBA

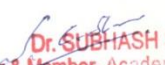
For Arihant Education & Research Foundation  
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Dr. Subhendu Dey  
Programme Director & Principal

For Arihant Education & Research Foundation  
Indus Business Academy

  
Dr. Manish Jain  
Chairman, Board of Trustees  
Chairman

For Indus Business Academy

  
Dr. SUBHASH SHARMA  
Director & Member-Academic Advisory Council  
Dr. Subhash Sharma  
Director & Dean

## 6. Programmes

**6.1** Name of Programmes approved by AICTE: PGDM (Dual Specialisation)  
 1<sup>st</sup> year of Approval: File No. SWRO-2010-1-3099321, Dated: 14<sup>th</sup> July, 2010  
 Last extension of Approval: 15<sup>th</sup> June, 2020

**6.2** Name of Programmes accredited by NBA: PGDM (Dual Specialisation)

**6.3** Status of Accreditation of the Courses:

- Accredited by NBA: <http://iba.ac.in/about-iba/nba-accreditation/>
- Internationally Accredited by IACBE: <http://iba.ac.in/about-iba/international-accreditation/>

**6.4** Programme details:

	2018		2019		2020	
Course	Sanctioned Intake	Actual Admissions	Sanctioned Intake	Actual Admissions	Sanctioned Intake	Actual Admissions
PGDM (Full Time)	180	162	180	178	180	170

- Fee:

PARTICULARS		In Rs.
Admission Processing Charges (Non-Refundable)		40,000/-
Security Deposit - Academics (Refundable after completion of the Course)		10,000/-
TUITION FEES		
1st Year	First Installment (As mentioned in Admission Letter & Inclusive of Admission Processing Charges)	1,39,000/-
	Second Installment (by 23rd September, 2020)	1,46,000/-
	Third Installment (by 11th December, 2020)	1,46,000/-
2nd Year	Fourth Installment (by 5th April, 2021)	1,31,000/-
	Fifth Installment (by 5th August, 2021)	1,31,000/-
	Sixth Installment (by 2nd December, 2021)	1,31,000/-
<b>Total (for 2 years)</b>		<b>8,24,000/-</b>

Contd....

<b>RESIDENTIAL (HOSTEL &amp; MESS) CHARGES**</b>			In Rs.
Annual Residential Registration Charges (Non-Refundable)			6,000/-
Security Deposit - Residential (Refundable after completion of the Course)			9,000/-
Categories of Rooms Available	1 <sup>st</sup> Academic Year (At the time of Admission) (in Rs.)	2 <sup>nd</sup> Academic Year (by 5th April, 2021) (in Rs.)	Total Residential Charges for 2 yrs. (in Rs.)
<b>Triple - Boys Hostel only</b>	99,000/-	99,000/-	1,98,000/-
<b>Double - Girls &amp; Boys Hostel</b>	1,08,000/-	1,08,000/-	2,16,000/-
<b>Double (with attached toilet) - Girls &amp; Boys Hostel</b>	1,17,000/-	1,17,000/-	2,34,000/-
<b>Single - Girls &amp; Boys Hostel</b>	1,26,000/-	1,26,000/-	2,52,000/-
<b>Single (with attached toilet) - Girls Hostel only</b>	1,44,000/-	1,44,000/-	2,88,000/-

- Placement Facilities:

### **Advanced Placement and Training Programme**

Getting a job in today's highly competitive market is a baffling experience, and IBA's outstanding career resources are an important part of the management learning provided. At IBA placements is not a seasonal task but instead a process that is initiated right from the day when students join for the course by means of **Advanced Placement & Training Programme (AFTP)**. An exclusive **Institute Industry Interface (I3) Committee** has been developed to serve this purpose which comprises of select students along with the Placement Officers. The AFTP includes:

- Interfacing  
The **I3 Committee** serves as an interface between students and business leaders by organizing a wide range of events like Workshops, Seminars and Guest Lectures. In such events the students can meet and talk with experts from various fields like Banking, Consulting, Technology, Investment management and other fields.
- Mentoring & Career Counselling  
For the two years of academic rigours every student is assigned a Mentor faculty. Ideally, every faculty at IBA mentors 10-12 students of every batch for projects, presentations, internships, career counselling etc. Offering personal support systems, they work directly with the students keeping their interests and goals in mind.
- Grooming  
In its final leg, the programme aims at focused preparation for Aptitude Tests, mock Group Discussions and Mock Interviews to enable students gain confidence, diminish nervousness, hone their responses and think on their feet. It also aims at grooming them in least thought of but significant areas like Corporate & E-mail etiquette.

## **Final Placements**

IBA follows a multi-pronged strategy offering multiple avenues for placements of its students. At IBA, placement is an activity, which commences from the very first day. On our part, an established placement office with a dedicated team of placement officers constantly promote our students among premier organizations such as transnational companies, management consulting companies, software firms, banks, merchant bankers and so on.

In this regard, our MDP and consulting division, through which we provide education and management consulting to companies; also helps us in building awareness about our PGDM course among our client organizations and corporate executives.

Regular guest lectures on specific functional topic areas by industry leaders whilst enhancing the learning process also offer an opportunity for interaction between students and key decision makers in organizations leading to possible future placement.

## **Placement Process**

- Students get the intimation about placement opportunities from the institute's I3 committee (Industry Institute Interface) via intranet or internet emails.
- Interested students convey their choice either through mail or prescribed process within the specified time limit.
- The students are communicated about the recruitment process dates once the Placement team gets a communication from the organization.

The entire placement Process is mostly conducted in the campus but in some cases students visit the recruiter's premises for the process. The recruitment process generally includes Pre placement talk followed by process like Aptitude test, Group Discussion, Personal Interview depending on respective company policy & selection criteria. While students can appear for multiple interviews, they are bound to accept the first offer made to them. Recruited students can join their employers after their final examinations which are concluded in the month of March or April as per the Academic Calendar.

### **6.5 Collaboration with Foreign University(s):**

IBA has signed MoUs with the following universities for Faculty and Student Exchange Program:

- Zurich University of Applied Sciences, Switzerland on February 04, 2019
  - Gertrudstrasse 15  
8401 Winterthur, Switzerland  
<https://www.zhaw.ch/en/university/>
- Universitas Dhyana Pura, Bali, Indonesia on February 06, 2019
  - Jln Raya Padangluwih, Dalung, Kuta Utara, Bali, Indonesia  
<https://undhirabali.ac.id/>



IBA has signed a research MoU with The International Association of Human Values of AOL International, and Department of Business Strategy and Innovation, Griffith University, Australia for undertaking joint research activities based on the needs of various socio-economic and developmental projects on January 16, 2019.

IBA has signed a MoU with Zurich University, Switzerland which encompasses, among other things, organization of joint research projects.

IBA has signed a MoU with Universitas Dhyana Pura, Bali, Indonesia to facilitate exchange of academic information and publications between the two institutions, and undertake joint research activities.

## 7. Faculty

### 7.1 Branch wise list of Permanent Faculty members:

Name of Faculty	Title & Designation	Area of Specialisation
Dr. Subhash Sharma	Director & Professor	General Management
Dr. Subhendu Dey	Program Director & Professor	Strategic Management, SCM & Sustainable Development
Dr. S. Ramesh	Professor	Finance
Prof. J B Shetty	Professor	Sales, Marketing & Retail
Dr. Nandeesh V Hiremath	Professor	HRM, General Management, Entrepreneurship Development & Intellectual Property Rights (IPRs)
Dr A V Ramana Acharyulu	Professor	Strategy, Operations & Supply Chain, Marketing
Dr Suranjan Bhattacharyay	Asso. Professor	Finance
Dr Bijay Krishna Bhattacharya	Asso. Professor	Banking & Finance
Dr. Vaishali Agarwal	Asso. Professor	Consumer Behaviour, Marketing Communication & Distribution Management
Prof. V. Suresh Chandra	Asso. Professor	Operations Management, Quantitative Techniques
Prof. Chandra Kant	Asst. Professor	Life Skills, Information Technology & Strategy
Dr. Manish Jain	Asst. Professor	Finance
Prof. Prashant Kulkarni	Asst. Professor	Economics & Finance
Prof. Muralidhar Deshpande	Asst. Professor	Project Management, Business Analytics, Operations Management
Prof. Narendra Babu	Asst. Professor	Marketing
Prof. Nagendra Hegde	Asst. Professor	Marketing
Prof. Smita M Gaikwad	Asst. Professor	Marketing , Branding, Advertisment Mgmt
Prof. B M Gourish	Asst. Professor	Human Resource Management & Employee Relations

Prof. Richa Sarna	Asst. Professor	General Management
Prof. Santanu Saha	Asst. Professor	General Management
Prof. Bhavya Kalra	Asst. Professor	General Management
Prof. Anuj Shrivastava	Asst. Professor	General Management

## 7.2 Permanent Faculty : Student Ratio:

Academic Year	No. of Students			No. of Faculty	Faculty Student Ratio
	1 <sup>st</sup> Year	2 <sup>nd</sup> Year	Total		
2017-18	178	124	302	27	1 : 11.18
2018-19	170	146	316	25	1 : 12.64
2019-20	178	154	332	25	1 : 13.28
2020-21	170	178	348	23	1 : 15.13

## 7.3 Number of Faculty employed and left during the last three years:

### Faculty employed during last 3 years

S. No.	Name of Faculty	Designation
1	Dr. Subhendu Dey	Professor
2	Dr. A V Ramana Acharyulu	Professor
3	Dr. Geetha M Rajaram	Professor
4	Dr. Bijay Krishna Bhattacharya	Asso. Professor
5	Dr. Vasantha C. Kumar	Asst. Professor
6	Prof. M.S Pratibha Raj	Asst. Professor
7	Dr. Smita Gupta	Asst. Professor

### Faculty left during last 3 years

S. No.	Name of Faculty	Designation
1	Dr. C Vasanthakumar	Asst. Professor
2	Dr. Geetha M Rajaram	Professor
3	Prof. Shikha Jain	Asst. Professor
4	Prof. M S Pratibha Raj	Asst. Professor
5	Dr. Smita Gupta	Asst. Professor

## 8. Profile of the Director:

- Name: Dr. Subhash Sharma
- Unique ID: M 006
- Education Qualifications:
  - Ph.D. (University of Southern California, USA)
  - PGDM (Indian Institute of Management, Ahmedabad)
  - M.Sc. in Mathematics (Kanpur University)
  - B.Sc. (Kanpur University)

- Work Experience:
  - Indus Business Academy, Bangalore, Director & Dean, April 2010 onwards
  - Indian Business Academy, Bangalore, Dean, since, April 2006 to March, 2010
  - Indian Institute of Plantation Management (IIPM), Bangalore, Director, June 1993 to April 2006
  - Institute of Rural Management, Anand (IRMA), Professor, September 1990-June 1993
  - University of Southern California, Los Angeles, Part time Lecturer, August 1987-June 1990
  - Institute of Rural Management, Anand, Assistant Professor, 1980-1984. Associate Professor, 1984-86 & on leave for Ph.D. from 1987-1990
  - Gujarat University, B.K. School of Business Management, Ahmedabad, Teaching Associate with Lecturer Equivalence, 1978-1980
  - Bharat Heavy Electricals Ltd., Jhansi, Finance Executive, 1976-1978
- Courses Taught:
  - Management Perspectives – I
  - Management Perspectives – II
- Research Guidance (Until Dec. 2020):
  - No. of Papers published: **197**
  - Ph.D. Scholars: **15** (Degree awarded), **5** (Pursuing)
  - Published Books: **16**

## 9. Fee

### 9.1 Details of Fee and Time schedule of installments: Please refer the Fee structure in point 6.4

### 9.2 Fee waivers & Scholarships offered by the Institute and their respective criteria:

<b>Scholarships for Meritorious Students</b> (During Admission Phase of PGDM)			
Students who meet below mentioned criteria (a student will be awarded the best option, if eligible for more than one Criteria)			
<b>‘Pandit Jawaharlal Nehru Memorial Scholarship’</b> : Student/s having aggregate (all subjects) marks of 60% or above in Class X, XII and Graduation, would be awarded a Scholarship of Rs.40,000/-			
<b>‘Sardar Vallabhbhai Jhaverbhai Patel Memorial Scholarship’</b> : Student/s having aggregate (all subjects) marks of 70% or above in Class X, XII and Graduation, would be awarded a Scholarship of Rs.50,000/-			
<b>‘Netaji Subhas Chandra Bose Memorial Scholarship’</b> : Student/s having aggregate (all subjects) marks of 80% or above in Class X, XII and Graduation, would be awarded a Scholarship of Rs.60,000/-			
<b>‘Atal Bihari Vajpayee Memorial Scholarship’</b> : Student/s having aggregate (all subjects) marks of 60% or above in Class X, XII, Graduation and having percentile/Composite Score as mentioned below in the Entrance Tests would be awarded Scholarships as stated below:			
<b>CAT 2019 / XAT 2020 / GMAT or GRE (after July, 2019)</b>	<b>MAT 2019 &amp; 2020 / ATMA 2020</b>	<b>CMAT 2020</b>	<b>SCHOLARSHIP AMOUNT (Rs.)</b>
85 percentile or above	Composite Score of 750 or above	95 percentile or above	1,00,000/-
80 to 84.99 percentile	Composite Score of 700 to 749	90 to 94.99 percentile	75,000/-
70 to 79.99 percentile	Composite Score of 650 to 699	80 to 89.99 percentile	60,000/-
60 to 69.99 percentile	Composite Score of 600 to 649	70 to 79.99 percentile	50,000/-
<b>DETAILS OF FEE – WAIVER TO DESERVING STUDENTS</b> (During 3rd Term of PGDM Programme)			

Name		Amount (Rs.)	No.	Criteria
1st Academic Year				
Mother Teresa Fee – Waiver		25,000/- to 35,000/-	10	Economically weak and Need based
2nd Academic Year				
Tirthankara Mahavira Swami Fee – Waiver		25,000/- to 35,000/-	10	Economically weak and Need based
Shri B.M.L Jain Memorial Special Scholarship FOR WARDS OF DEFENCE & CRPF PERSONNEL (During 2nd Year of PGDM Programme)				
Our Founder Chairman Late Shri B.M.L Jain had a special appreciation towards the sacrifice which our Defence and CRPF personnel make for our nation. To recognise their contribution, IBA offers 25% Fee waiver (only Academics in 2nd year of the course) to their wards.				
OBSM (During 2nd Year of PGDM Programme)				
Name	No.	Criteria		
OBSM (Overseas Business Studies Mission)	100	Top 100 performers in Academics at the end of 1st year at IBA are given an opportunity for International Study Programme (OBSM). During OBSM, students visits B-Schools and corporations in countries like Singapore, Malaysia, Dubai, etc.		
Details of Awards (During PGDM Programme)				
Name		Amount (Rs.)	No.	Criteria
Swami Vivekananda Memorial Award		12,000/-	1	Given to Topper in Academics in 1st Trimester
Dadabhai Naoroji Memorial Award		12,000/-	1	Given to 2nd Topper in Academics in 1st Trimester
Chhatrapati Shivaji Raje Bhosle Memorial Award		12,000/-	1	Given to Topper in Academics in 2nd Trimester
Mohandas Karamchand Gandhi Memorial Award		12,000/-	1	Given to 2nd Topper in Academics in 2nd Trimester
Dr. B.R Ambedkar Memorial Award		12,000/-	1	Given to Topper in Academics in 3rd Trimester
Shaheed Bhagat Singh Memorial Award		12,000/-	1	Given to 2nd Topper in Academics in 3rd Trimester
Dr. Sarvepalli Radhakrishnan Memorial Award		12,000/-	1	Given to Topper in Academics in 4th Trimester
Jayaprakash Narayan Memorial Award		12,000/-	1	Given to 2nd Topper in Academics in 4th Trimester
Maulana Abul Kalam Azad Memorial Award		12,000/-	1	Given to Topper in Academics in 5th Trimester
Rani Lakshmi Bai Memorial Award		12,000/-	1	Given to 2nd Topper in Academics in 5th Trimester
Rabindra Nath Tagore Memorial Award		12,000/-	1	Given to Topper in Academics in 6th Trimester
Lala Lajpat Rai Memorial Award		12,000/-	1	Given to 2nd Topper in Academics in 6th Trimester
Special Awards (Given on the Day of Convocation)				
Name		Amount (Rs.)	No.	Criteria
Dr. Anil Agarwal Memorial Award		51,000/-	1	Best IBA student (who excels in Academics, Discipline, Team Leadership & Extracurricular activities in all the 6 Trimesters of the course)



<i>Shri B.M.L Jain Memorial Award (Gold Medals)</i>	11,000/-	Max 5	This award is given to the students along with the Gold Medal who scores more than 8.7 CGPA at the completion of the PGDM Programme
<i>Sir Mokshagundam Visvesvaraya Memorial Award (Silver Medals)</i>	11,000/-	Max 5	This award is given to the students along with the Silver Medal who scores more than 8.3 CGPA at the completion of the PGDM Programme
Smt. Padma Devi Jain Memorial Award	10,000/-	1	This award is given to a student who consistently maintains excellent attendance from 1st Trimester to 6th Trimester
Smt. Gyanmati Devi Jain Memorial Scholarship	15,000/-	1	This Scholarship is given to a student who excels in different/unique areas like Research initiatives etc. (varies every year)
Shri Vishwa Prakash Gupta Memorial Award	7,000/-	2	This award is given to Best performer in subject “Management Skills” at the end of 1st year & 2nd year respectively

### 9.3 Cost of Boarding & Lodging in Hostels: Please refer the Fee structure in point 6.4

## 10. Admission

### 10.1 Number of seats sanctioned with the year of approval:

Name of the Programme	PGDM
Level	PG
1 <sup>st</sup> year of approval by AICTE	File No. SWRO-2010-1-3099321; Dated: 14 <sup>th</sup> July, 2010; Sanctioned intake: 120
Latest extension of Approval	File No. South-West/1-4261894807/2019/EOA; Dated: 15 <sup>th</sup> June, 2020; Sanctioned intake: 180
Duration	2 years

### 10.2 Number of Students admitted under various categories each year in the last three years:

#### Geographic Diversity

Year	No. of Students admitted			Total
	Within State	Outside State	Outside Country	
2020-21	3	167	--	170
2019-20	5	173	--	178
2018-19	4	166	--	170

#### Gender Diversity

Year	No. of Students admitted		Total
	Male	Female	
2020-21	87	83	170
2019-20	101	77	178
2018-19	111	59	170

### Experience diversity

Year	No. of Students admitted		Total
	Fresher	Experienced	
2020-21	137	33	170
2019-20	136	42	178
2018-19	134	36	170

### Qualification Diversity

Year	No. of Students admitted						Total
	BBA/BBM	BE/B.Tech.	B.Com.	B.Sc.	BCA	Others (BA/BHM/B.Pharm./BALLB etc.)	
2020-21	44	26	65	18	8	9	170
2019-20	48	46	46	20	6	12	178
2018-19	36	44	74	11	5	0	170

**10.3** Number of applications received during last two years for admission under Management Quota and number admitted: Not Applicable

## 11. Admission Procedure

- Applicants can register themselves online by visiting IBA website: [www.iba.ac.in](http://www.iba.ac.in) . They can accordingly follow the instructions and fill the form online and make the online payment
- All applicants are required to take CAT/XAT/CMAT/MAT/ATMA/GMAT/State Govt. Entrance examination, the scores of which are given separate weightage during evaluation
- Once candidates have filled the application form, they are then required to submit the SoP (Statement of Purpose) and their academic mark sheets, entrance scorecard followed by two rounds of Personal Interview
- The students' SoP is assessed on the following dimensions:
  - Content and analyses (originality of thought, knowledge, relevance)
  - Written communication skills
  - Motivation behind pursuing the course
  - Clarity of goals
- After the document submission, the candidates undergo Personal Interview, wherein the following attributes are evaluated:
  - Intelligence
  - Analytical ability
  - Personality profile
  - Leadership Skills
  - Confidence level
  - Self-starter
  - Emotional Maturity
  - Integrity and Social Awareness

- The past academic record, educational background and work experience of the candidates are also considered during the personal interview stage
- Successful candidates are intimated of their final selection in April based on merit list aptitude test score and group discussion & personal interview.

## 12. Criteria and Weightages for Admission

- The candidate must hold a Bachelor's Degree, with at least 50% marks or equivalent CGPA or 45% for ST/SC in any discipline of any of the Universities incorporated by an Act of the central or state legislature in India.
- All the applicants are required to take any one of the below mentioned exams for admission before applying:
  - CAT (Common Admission Test)
  - XAT (Xavier Aptitude Test)
  - MAT (Management Aptitude Test)
  - ATMA (AIMS Test for Management Admissions)
  - CMAT (Common Management Admission Test)
  - GMAT (Graduate Management Admission Test)
  - State Govt. Entrance Examinations
- Weightages of different evaluation steps:

Scores of Below Mentioned Aptitude Tests: <b>CAT   XAT   ATMA   MAT   CMAT   GMAT   State Govt. Entrance Examinations</b>	20 marks	Original Score Card will be verified at GD & P.I centre
Consideration of Bachelor Degree Marks, 12 <sup>th</sup> Standard, 10 <sup>th</sup> Standard Marks & Work experience / Extra-curricular activities	35 marks	10 Marks each for Bachelor Degree, 12 <sup>th</sup> and 10 <sup>th</sup> Standard. 05 marks for Work Experience / Extra-curricular activities
SoP (Statement of Purpose)	10 marks	Assessment will be done at GD & P.I Centre
Group Discussion/Personal Interview (Round 1)	10 marks	
Personal Interview (Final Round)*	25 marks	
<b>Total</b>	<b>100 marks</b>	

**\*It is necessary for an applicant to clear the Personal Interview round for Admission at IBA**

## 13. List of Applicants

Provided in the table below:

S. No.	IBA ID	Student Name	Name of the Entrance Exam	Percentile / Composite Score
1	116118	Kundan Jha		
2	116119	Rohit Kumar Das		
3	116129	Geetha Natarajan	Sept MAT	89.95
4	116133	Mani Sandeep Thatha	Sept MAT	
5	116136	Nehali Sarkar	Sept MAT	87.64
6	116137	Pranay Roy Chowdhury	Sept MAT	78.52
7	116139	Sappala Narsaiah		

8	116141	Sai Venkat Ramana Kurma		
9	116143	G Karthikeyan	Sept MAT	87.99
10	116145	Abhishek Patnaik	CAT / XAT	
11	116146	Sourav Banerjee	Sept MAT	49.24
12	116147	Chiranjeevi More	Sept MAT	50
13	116148	Manikanta Duvvuri	Sept MAT	74
14	116155	Revathi Ramesh nambiar	CAT / XAT / Sept MAT	94.48
15	116157	Anirban Halder	CAT / Dec MAT	
16	116160	Santanu Mitra	Sept MAT	92
17	116165	Aditi Karmakar	CMAT	71.39
18	116169	Kethanapalli Durga Alekhya		
19	116170	Arpan Chatterjee	Sept MAT	7
20	116176	Soumi Dolai	Sept MAT	69.75
21	116178	Haseena T S	CAT / XAT / CMAT	
22	116179	Pandey Abhishek	Sept MAT	86.12
23	116181	Mansi Jha		
24	116182	Sanju Dharamchand Pareek		
25	116183	Naman Agarwal	CAT	
26	116188	Kalyani Mahapatra		
27	116191	Subhadeep Guha	Sept MAT	94.92
28	116193	Rezuatun Nessa Azim	Sept MAT	91.4
29	116195	Richa Singh	Sept MAT	43.6
30	116196	Jaideep Singh Gaday	Sept MAT	83
31	116201	Hima Varshini Modi	Sept MAT	51.82
32	116213	Pintu Kumar	Sept MAT	44.51
33	116218	Rishika Mondal	XAT	
34	116219	Pappu Show	Sept MAT	38.37
35	116220	Tanmaya Agarwal	CAT	
36	116224	Gokavarapu Rama Tulasi	Dec MAT	95
37	116225	Preetam Pradeep Rane		
38	116226	N Karthik	Feb MAT	
39	116227	Sunkavalli Mounika Lakshmi	Sept MAT	86.68
40	116228	Devi Veera Naga Chinta	Sept MAT	91.99
41	116231	Subham Sahoo	CAT	
42	116234	Anindita Mondal		
43	116236	Manda Srija	Sept MAT	77.21
44	116238	Raviteja Chappidi		
45	116240	Ayusmita Dutta	Sept MAT	75.81
46	116241	Priyanka Sarkar	Sept MAT	84.82
47	116243	Tanya Baran	Dec MAT / CMAT	
48	116244	Anushrita Roy	CAT	
49	116246	Ronak Mehta	XAT	
50	116253	Mohit Das	XAT / Dec MAT	
51	116257	Mowlesha Perumal	CAT / XAT / Dec MAT	
52	116262	Trideep Kalita	Feb MAT / CMAT	64.29
53	116263	Sudhanshu Kashyap	Sept MAT	80.69
54	116270	Aniket Patwari	CAT	
55	116273	Bhabagrahi Mohalik	CAT	



56	116275	Chetan Joshi		
57	116277	Nilanjan Roy Choudhury	ATMA	82.13
58	116279	Deepak Kumar Swain	CAT	
59	116280	Satwik Giri	CAT	
60	116282	Surya Kiran Reddy Seelam	Dec MAT	
61	116283	Sagar Chauhan		
62	116284	Upasana Saha	CAT / CMAT	
63	116285	Akhil Manglani		
64	116287	Nurislam Molla	CAT / XAT / CMAT	
65	116290	D Prateek Dora	CAT	
66	116291	Nikita Dash	CAT	
67	116292	Bharti Padhiari	CAT	
68	116293	Sheetal Patra	CAT	
69	116297	Manisha Subhadarshini	CAT	
70	116298	Namrata Pradhan	CAT	
71	116299	Prabhudatta Panda	CAT	
72	116301	Sujith Vasu	Dec MAT	
73	116302	Sushma Komaram		
74	116304	Sachin Kumar		
75	116305	Anshika Nigam		
76	116307	Sai Jayanth Kondaparthi		
77	116308	Paramita Bose	CAT	
78	116310	Sonia Agasti	CAT / XAT	
79	116311	Shubhasmita Pradhan	CAT / Dec MAT	
80	116312	Anand Kumar Yadav		
81	116313	Arpita Kesharwani		
82	116314	Taha Fatima		
83	116315	Vishal Kushwaha		
84	116316	Kishan Soni		
85	116317	Vivek Soni		
86	116319	Rishika Sharma		
87	116320	Madhura Dutta	CMAT	
88	116323	Bhawna Singh		
89	116325	Raj Kumar Ojha	CAT	
90	116326	Sneha Som		
91	116328	Eshita Majumdar		
92	116330	Satyam Sundaram	Sept MAT	
93	116332	Muskan Kukreja		
94	116333	Riya Soni		
95	116336	Sabari Vassan G	CMAT	84.22
96	116346	Shishir Verma		
97	116347	Samrat Das	CAT	
98	116350	Kaushani Mondal	Dec MAT	
99	116351	Swati Maurya	CAT / Dec MAT / CMAT	
100	116353	Smruti Ranjan Muduli	CAT / XAT	
101	116354	Balluru Sree Krishna		
102	116356	Smriti Ahuja		
103	116358	Sangita Dey	Sept MAT	90.18

104	116359	Ayush Ray	CAT / XAT	
105	116360	Debasish Barik	CAT	
106	116361	Gargi Chowdhury	Dec MAT	
107	116362	Sabbarapu Eswari Sri Sai Priyanka	Sept MAT	5.9
108	116368	Abhisek Mishra	CMAT	57.82
109	116372	Audrija Banerjee		
110	116373	Sibasis Mishra	CAT / Dec MAT	36.67
111	116375	Sayan Ghosh	Dec MAT	
112	116376	Sunetra Sarkar	Dec MAT	51.27
113	116377	Satantra Ghosh	Dec MAT	31.99
114	116378	Priyam Chowdhury	Feb MAT	47.34
115	116379	Animesh Sadhu	Dec MAT	62.72
116	116381	Satarupa Rudra	Dec MAT	33.63
117	116383	Akshay Parihar		
118	116384	Abhishek Jais		
119	116385	Annu Upadhyay		
120	116386	Arka Chatterjee	CAT	23.72
121	116388	Asmita Dey		
122	116389	Aishwarya Gokhale		
123	116391	Sukanya Bose	Dec MAT	22.12
124	116392	Sunkisala Raja	Dec MAT	77.9
125	116395	P Manoj Kumar	Dec MAT	60.76
126	116396	Bakki Akhil	CAT / Dec MAT	47.22 / 77.25
127	116397	Suma Satya Vahini Nalla	CAT	37.26
128	116400	Dipto Mandal	CMAT	77.11
129	116402	Khushboo Tayal		
130	116405	Ayush Kumar Agrawal	CAT	
131	116407	Seetal Naik	CAT	
132	116409	Vikesh Kumar Singh	CAT / Feb MAT / GATE	
133	116411	Somali Shaw	CAT / CMAT	
134	116412	Samasti Khuntia	Dec MAT	53.5
135	116413	Debjoti Banerjee		
136	116417	Sourjali Das	Dec MAT	19.83
137	116418	Sirsha Bharadwaj	XAT	
138	116419	Ankit Saralia	CAT	
139	116420	Subhasis Mahapatra	XAT	
140	116421	Duan Sharvani	CAT / CMAT	
141	116422	Basil Paul		
142	116424	Mohamed Jaseem M N	Dec MAT	56.44
143	116427	Harsh Ranjan		
144	116428	Md Adil		
145	116431	Saurav Kumar	Feb MAT / CMAT	76.7
146	116436	Suryansh Agarwal	Dec MAT / CMAT	82.7
147	116437	Lohit Baran Maity	Sept MAT	89.87
148	116439	Swarnarka Deb	CAT	65.2
149	116440	Arghya Mukherjee	Dec MAT	26.69
150	116441	Simrita Bansal		
151	116443	Rahul Chandra	CAT	64.7

152	116444	Riya Batra		
153	116445	Diksha Jain		
154	116448	Mohammed Shareef	CAT / Dec MAT	48.5 / 55.9
155	116451	Anshuman Mishra	XAT	
156	116453	Tejaswi Gupta	XAT	
157	116455	Keshav Kumar Jha	CMAT	
158	116456	Manisha Gupta	CAT	28
159	116457	Sukanya Subhadarshini Das	Feb MAT	
160	116458	T Monika	CAT	10
161	116460	Soham Chakraborty	CAT	59.23
162	116461	Sayantika Bera	Dec MAT / CMAT	67
163	116462	Sai Sowjanya Majeti	Feb MAT	46.21
164	116463	Prarthana Garg	CAT	50.72
165	116464	Gayathri V Menon	CAT / Sept MAT	63.77 / 88.2
166	116465	Anup Prasant Baria	CAT	13.17
167	116468	Arulanand R	Sept MAT	85.1
168	116472	Poaritosh Prasanna Mansingh	Dec MAT	70.9
169	116473	Pooja Singh		
170	116474	Satarupa Roy	Sept MAT	85.62
171	116475	Banita Jena	Sept MAT	79
172	116476	Abhishek Kumar Sharma	Sept MAT	50.89
173	116477	Sarath Teja Revu	CAT	55.9
174	116478	Rupali Gupta		
175	116482	Soham Ganguly	Sept MAT	92.57
176	116484	Vartika Pandey	Dec MAT	55
177	116487	Subhadeep Goswami	CAT	45.49
178	116492	Soumya Ranjan Garnaik	CAT / XAT	19.82
179	116493	Purnamita Sahoo	CAT	21.95
180	116494	Saloni Jain	Dec MAT	90.1
181	116496	Shalini Goyal	CAT	82.61
182	116497	Pooja D N	Feb MAT	
183	116498	Prajwal Kr	Feb MAT	
184	116500	Urmila Rathi	CAT / CMAT	45.98
185	116501	Rabi Kumar		
186	116502	Chandan Kumar		
187	116503	Rishabh Krishna Agarwal	XAT / CMAT	
188	116504	Megha Singh	Dec MAT	53.8
189	116505	Debanjali Biswas	CAT / Dec MAT	16.75 / 17.59
190	116506	Ayushi Seth		
191	116507	Karishma Farheen Anurag	Dec MAT	46.63
192	116508	Mobeena Syed	CAT	31.54
193	116509	Mayuri Sircar	XAT / Dec MAT	
194	116511	Hitesh Kumar	CAT / CMAT	47.23
195	116512	Ritesh Jha	CAT / Sept MAT	38.97 / 72
196	116513	Shwetha R	Dec MAT	86.95
197	116514	Kiranmayee V	CAT / Dec MAT	78.63 / 90.57
198	116515	Perminder Kaur		
199	116516	Chaitanya Raja	Dec MAT	67

200	116517	Pritam Ghosh	Feb MAT	77.61
201	116518	Nilanjana Ghosh	CAT / XAT / Dec MAT	43.73 / 93.9
202	116519	Yashir Arafat		
203	116520	Souparni Sinha	CAT	48.76
204	116526	Abhigyan Maity	Feb MAT	
205	116527	Md. Eslam	Dec MAT	47.27
206	116528	Kajal	CAT	88.55
207	116530	Sneha Singh	Dec MAT	75.9
208	116531	Naveen Sain	CAT	75.25
209	116532	Shweta Shekhar	Dec MAT	70.39
210	116533	Sharadhi Kushal Shetty	Dec MAT	56.87
211	116534	Akash Patel	XAT / Dec MAT	50
212	116540	Rashi Gaikwad	Feb MAT / CMAT	
213	116541	Pallavi	CMAT	
214	116542	Radha Gupta		
215	116543	Rosan xaixo	Feb MAT	
216	116544	Srimasis Rajsirsendu Rout	Feb MAT	
217	116546	Monojit Bag	CAT	32.73
218	116547	Tiyasha Talukder	CAT / Dec MAT	38.15 / 35.75
219	116549	Varun Sai Teja		
220	116550	Tejaswini Vangara	Dec MAT	56.51
221	116551	Bhanu Priya	Dec MAT	13.27
222	116553	Yash Tripathy	Dec MAT	29.7
223	116554	Udita Dam	CAT / Dec MAT	45 / 44.83
224	116555	Debabrata Sarkar	Dec MAT	87.35
225	116558	Turlapati Sai Krishna Chaitanya	Feb MAT	68.07
226	116559	Subimal Sahoo	CAT	14.34
227	116560	Meridul Das	Dec MAT	53.42
228	116562	Powan Kumar Sharma	CAT / Dec MAT	50.56 / 44.16
229	116563	Ritisha dewangan	Sept MAT	52.4
230	116565	Kirti Chandrashekhar	CMAT	
231	116566	Shreya Singh	Dec MAT	46.99
232	116567	Sukallyan biswas	Dec MAT	44.52
233	116568	Manisha agarwal	CAT	73.97
234	116569	Aaditya seal	Dec MAT	72.98
235	116570	Veenit kumar sureka	CAT	50
236	116572	Neha Pandey	XAT	58.92
237	116573	Riya Bhowmik	Sept MAT	71.1
238	116574	Lohan koka	CAT	82.97
239	116575	Neetika singh		
240	116576	Ranita Bhowmik	CAT	29.35
241	116577	Ankhee Biswas		
242	116579	Khirod chandra	XAT	48.93
243	116580	Srijan sigtia	XAT	56.54
244	116581	Sabyasachi prusty	CAT	51.99
245	116582	Srijita Sinha		
246	116583	Sai Suraj Narapureddy	Dec MAT	85.16
247	116584	Arpan chakraborty	CAT / Dec MAT	55.93 / 84.14

248	116585	Ajith janardhanan	Dec MAT	93.64
249	116586	Vikas Kumar Roy	CAT	51.59
250	116588	Abhiruchi	CAT	67.32
251	116589	Sohom Mukherjee	CAT	48.59
252	116590	Sourav Dasgupta	CMAT	
253	116592	Khyati Sahni	CAT	41.99
254	116593	Shreya Singh	Feb MAT	
255	116596	Ritika Ghosh	Dec MAT	19.92
256	116597	Pradeep Singh	CMAT	
257	116598	Sohan Sarkar	CAT / XAT / Sept MAT	
258	116599	Tilak V	CAT / Sept MAT	69.78 / 69.20
259	116600	Bharti Joshi	Dec MAT	71
260	116602	Tanya Gupta		
261	116603	Aritro Das	Sept MAT	93.16
262	116604	Rohan Singh	CAT	30.4
263	116606	Rajdeep Kaur	Dec MAT / CMAT	
264	116607	Ashutosh Pati	CAT / XAT	48.58 / 5.29
265	116608	Sakshi Jain	CAT / Dec MAT	41.36 / 89.53
266	116609	Suchismita Saha	CAT / Sept MAT / Feb MAT	72 / 81
267	116610	P T Kirti		
268	116611	Jaya Likhita	Dec MAT	51
269	116616	Sneha Khandelwal	Dec MAT	90.43
270	116619	Karthick R		
271	116622	Athira Anil	CAT / CMAT	64
272	116625	Sandra Mariya Varkey		
273	116626	Lavanya Gunda	Dec MAT	4.22
274	116627	Sahil	GATE	97.1
275	116629	Puja Mandal	Dec MAT	77.41
276	116632	Harini Krishnan	Dec MAT	68
277	116634	Logeswari S	CAT / XAT	54.52 / 61.28
278	116635	Raya Barik	Feb MAT	
279	116636	Purvi Arora	CAT / XAT / CMAT	73.79 / 62.25 / 96.83
280	116637	Abhinay Kumar	Feb MAT	65.56
281	116638	Mahanish Panda	Feb MAT / CMAT / ATMA	
282	116641	Madhusudan Mishra	CAT	18.39
283	116642	Subhankar Karmakar		
284	116643	Sarvya Bhagavathula	Feb MAT / CMAT	
285	116644	Aman Tamgadge		
286	116645	Arun Naick	Dec MAT	83.7
287	116646	Rinku Chandak		
288	116647	Madhusmita Jena	Dec MAT	54.56
289	116648	Abhirup Gupta	Sept MAT	75.86
290	116649	Omkar Sahoo	CAT	41.73
291	116650	Mohammad Sharique I	Feb MAT	
292	116651	Ashutosh	CMAT	86.45
293	116653	Sattik Mohanta	CAT / XAT	41.59 / 64.51
294	116654	Bhabani Sankar Mahanta	CAT / CMAT	22.65
295	116655	Swadeep Ranjan Pattnaik	CAT / CMAT	19.29



296	116657	Kumari Anupriya	CMAT	
297	116659	Shastra Mukhi	Dec MAT	60.35
298	116660	Tanushree Sarkar	CAT / CMAT	60.9
299	116661	Shriya Mishra	CMAT	
300	116662	Ram Awdhesh Prasad	Feb MAT	
301	116665	Sandipa Ghosh	Feb MAT / CMAT	79.49
302	116666	Arup Dutta	CMAT	83.85
303	116667	Manish Chauhan	Dec MAT	73.25
304	116668	Aindrila Das	CAT / Dec MAT	54.51 / 72.67
305	116669	Anandhu S	CAT	71.44
306	116672	Megha vickranchery shaji		
307	116674	Vijayaragavan s	CAT / XAT / Dec MAT	45 / 59.23 / 61.5
308	116675	Monika Marandi	Dec MAT	23.6
309	116676	Vivek A V	Dec MAT	90.48
310	116677	Utpala Venkata Sairam	Feb MAT	41.23
311	116678	Sanjeev Kumar	CMAT	
312	116679	Harshita Mishra	Dec MAT	31.56
313	116681	Jothy Sarvani Namburu	CMAT	
314	116682	Suraj Dnyanoba Gutte	CMAT	53.09
315	116683	Sharib Tahoor Kaifey	Feb MAT / CMAT	
316	116685	Rezuatun Nessa Azim	Sept MAT	91.4
317	116688	D Sravani	Dec MAT / CMAT	45.34
318	116689	Raag Verma	XAT / Dec MAT	46.63 / 72.42
319	116690	Subhodeep Dutta	Feb MAT	
320	116691	Suchishree Sinha	Feb MAT	
321	116692	Sadhana Kanaparthi	CAT / XAT	71.14 / 87.74
322	116693	Shreya Gupta	XAT	72.81
323	116696	Anumita Bhattacharya		
324	116697	Rohan Tekriwal	CAT / Dec MAT	64.7 / 81.74
325	116698	Avinash Mamidi	Sept MAT / CAT	96.59 / 91
326	116699	Shweta Tiwari	CMAT	
327	116700	Anup Kumar	XAT / Feb MAT / CMAT	16.3
328	116701	Nishant Tiwary	Dec MAT / Feb MAT / CMAT	77.51
329	116702	Shreya Bhardwaj		
330	116703	Sai Janani C	Feb MAT	
331	116704	Madhurima Barai	CAT / CMAT	71.66
332	116705	Eswar Sai Mamidi	Sept MAT	20
333	116706	Swagat Krishna Rath	CAT	27.98
334	116707	Arnnab Rath	CAT	51.66
335	116708	Kunal Singha	CMAT	
336	116710	Priyanka	Dec MAT / Feb MAT / CMAT	46.53
337	116713	Meghanki Goswami	Dec MAT	40.52
338	116714	Aryan Kumar	CAT	64.5
339	116715	Gaurav Gupta	CAT	59.75
340	116716	Shivani Singh	CMAT	52
341	116717	Nikhila Yadav Shava	CAT	80
342	116718	Meghna Maheswari	CMAT	31
343	116719	Nitisha Das	CAT	18.4

344	116720	Vasudha Vendipalli	CAT / CMAT	9.01 / 57.01
345	116722	Lavesh Sethia		
346	116723	Virat Raj		
347	116724	Gnana Koushik Gurram		
348	116725	Trinath Reddy Modugula		
349	116727	Raj Kumar Dutta		
350	116728	Tejaswi Putti	CMAT	57.88
351	116729	Praveena Bonthu		
352	116730	Ekta Morya	CAT	30.12
353	116731	Vikas Kumar Ojha	CMAT	72.31
354	116733	Mownick Rokkala	CAT / XAT	40.58 / 37.33
355	116734	Anchal Singh	CMAT	77.89
356	116735	Arpita Dutta	CMAT	66.74
357	116736	Harshit Singh	CMAT	
358	116737	Neha Kumari Harlalka	Dec MAT	49.55
359	116739	Ashi Goel		
360	116741	Nirnay Mrinal	XAT	44.48
361	116742	Tushar Mallick	CAT / XAT	66.5 / 74.99
362	116744	Varsha Sahu		
363	116745	Amrutha Nair	CMAT	51.98
364	116746	Rahul Sarkar	CAT / Feb MAT	52.71
365	116748	Shifa Tabassum Guter Mohammed	CAT / Dec MAT	5.6 / 7.2
366	116749	Sai Charishma Repalli	CMAT	61
367	116751	Vyshnavi Macharla	CAT / CMAT	46 / 40
368	116752	Sai Sri Harsha Govindavarjjula	CMAT	48.24
369	116753	Sanchari Chattaraj	CMAT	83.53
370	116755	Santrupt Patra	CAT	74.46
371	116756	Vartika Dalmia	Feb MAT	84.77
372	116757	Subhajit Paul	CMAT	43.8
373	116758	Soumya Mukhopadhyay	CMAT	23.44
374	116759	Priyanka Shaw	Feb MAT / CMAT	50.45
375	116760	Divyansh Goyal	CMAT	96
376	116762	Debdyuti Dutta	Dec MAT	51
377	116763	Sandeep Kumar Sharma	Feb MAT	
378	116764	Debmalaya Talukdar	Feb MAT	33.31
379	116765	Sadik Patibandla		
380	116767	Sri Vidya B	CMAT	69
381	116769	Vamsi Jaladi		
382	116770	Krishnendu Paul	CAT	22
383	116771	Karanam Akhil	Dec MAT	91
384	116772	Tomin Joseph	Feb MAT	
385	116773	Tapan Khandelwal	CMAT	66.75
386	116774	Madhuparna Sarkar	CMAT	75.81
387	116775	Anwesha Rath	Dec MAT	86.64
388	116776	Sumit Shaw	CMAT	69.3
389	116778	Abhishek Singh	CAT	50
390	116779	Somya Gupta	CMAT	68.6
391	116782	Nikita Mishra		

392	116783	Apoorva Bajpai	GATE	96.34
393	116785	Urvii Ashwini Minz	CAT	29.49
394	116787	Lokeshwar Reddy Tummaluru	Dec MAT	41.82
395	116788	Megha Jain		
396	116789	Shivam Agarwal		
397	116791	Shashank Sonwane		
398	116792	Aastha Verma		
399	116793	Debanjan Kumar Mallick	CAT	48.71
400	116795	Diksha Singh	CAT	14.75
401	116796	Ankur Shrivastava		
402	116797	Shreyansh Akhaury	Dec MAT	
403	116798	Saqib Nafis	CMAT	87.66
404	116799	Abhijit U Nair	CMAT	47.68
405	116800	Surendranath Maddu	Feb MAT	
406	116802	Khusboo Sirohiya	CMAT	77.89
407	116803	Nidhi Sharma	CAT / CMAT	56.25 / 73.15
408	116804	Madhvi Kumari	CMAT	25.72
409	116805	Asmita Nirmalkar		
410	116806	Ayushi Jha		
411	116807	V Lavanya Nidhi		
412	116808	Devashish Nikhaley		
413	116810	Priyanka Barkur		
414	116812	Himanshu	CMAT	70
415	116813	Sai Prudhvi Gali	CMAT	43
416	116814	Shubhshree Pandey	CAT	32.87
417	116816	Snehanjani Reddy Mukku	Feb MAT	
418	116817	Pratiksha Kumari	CAT	81.67
419	116819	Ankit Prasad		
420	116820	Naga Sai Aditya Anand Kuchi	CAT	49
421	116822	Sawan Kumar Singh	CAT	59.84
422	116823	Amit Pani	CAT	30
423	116826	Aayushi Kejriwal	CMAT	74
424	116827	Sai Sarthak Rout	CAT	67.35
425	116828	Aakancha Shaw	Feb MAT / CMAT	68.51 / 52.62
426	116832	Pattem Sai Sankar	CAT / Dec MAT	20 / 33.3
427	116833	Nilay Kumar	Sept MAT	43.41
428	116836	Saksham Bains	CAT / XAT	75.22 / 74.38
429	116837	Deepesh Kumar Nishad	Dec MAT	86.39
430	116838	Deeksha	CMAT	30.49
431	116839	Sonali Keshri	CMAT	13.92
432	116840	Jyoti Kumari	CMAT	57
433	116843	Mousumi Sarkar	CMAT	60.34
434	116844	Saswata Chatterjee	Feb MAT	
435	116845	Akash Gupta	Dec MAT / CMAT	96.39 / 84
436	116846	Subham Nayak	Feb MAT	
437	116847	P Leela Venkata Sabbu Sai Kumar	CAT / CMAT	45 / 69.4
438	116848	Omkar Prasad Mohanty	CAT	69.39
439	116849	JennyThapa		

440	116850	Risham Roy	CMAT	79.4
441	116851	Rupal Agrawal	CMAT	45.92
442	116853	Harsheet Shah	CMAT	77.4
443	116854	Barsha Rani Sahu	CMAT	56.79
444	116855	Mahima Jain	CMAT	55.79
445	116857	Ajay Kumar Gunturi	CMAT	56
446	116860	Pankaj Sahu	Dec MAT	74.88
447	116862	Sai Surya Pavan Atyam	CAT / Dec MAT	61.22 / 90.59
448	116866	NVVSS Sai Ram Padala	Sept MAT	72
449	116868	Jayadeep Pallapothu	Dec MAT / Feb MAT	
450	116869	Anupriya Pansari	Sept MAT	93.4
451	116870	Aman Kumar Prasad	CAT / Sept MAT / CMAT	22.69 / 24.44 / 16.71
452	116871	Joyjit Saha	Sept MAT	96.19
453	116872	Kalakoti Sousheel		
454	116873	Aman Kumar Singh	CMAT	35.71
455	116875	Reshma Oommen		
456	116877	Manikanta Chirunomula		
457	116880	Aditi Verma	Dec MAT	48
458	116881	Ayush Srivastava	CMAT	79.86
459	116882	Sakshi Bhargava	CMAT	79.88
460	116886	Sai Vasavi Pinniganti	Feb MAT	70
461	116887	Abinash Samal		
462	116888	Konda Nischella Reddy		
463	116891	Oindrila Chakraborty	CMAT	71.39
464	116892	Anu Krishan B A	CAT / Dec MAT	13.13 / 35.35
465	116894	Deepak Daniel	Sept MAT	30.55
466	116900	Anushka Shukla	Feb MAT	77.77
467	116901	Sai Jeeshmitha Bandi	CMAT	54
468	116904	Devanshu Jain	CMAT	58.79
469	116905	Souradip Baksi	CAT	63.8
470	116906	Shivangee Modi	CMAT	86.45
471	116908	Leela Prasanth Ullindala	Feb MAT	
472	116909	Sourav Kumar	Dec MAT	56.55
473	116911	Richa Biswas	Feb MAT	
474	116915	Aashi Kumari Gupta	CMAT	53.9
475	116916	Saranya S	Feb MAT	79.17
476	116918	Ritesh Agarwal	CAT / XAT / CMAT	50.52 / 39.93 / 56.79
477	116919	Chhaya Makhija		
478	116923	Ayush Kumar Thakur	Feb MAT	23.51
479	116924	Soumya Ranjan Biswal	CAT / Feb MAT	25 / 79.95
480	116925	Kushal Pramanick	Feb MAT	33.4
481	116927	M Anil	Feb MAT	70.76
482	116928	Swaroop Ranjan Nayak	Feb MAT	58.56
483	116929	Bhoopendra Singh Patel	CMAT	40.15
484	116930	Kolla Thirumalla	CAT / Feb MAT	23.8 / 72.5
485	116931	Arijit Mahapatra	Sept MAT	73.86
486	116932	Sheeba	CMAT	83.85
487	116934	Nikhil Nitin	CMAT	77.12

488	116935	Rishika Basak	Feb MAT	84.1
489	116939	Anamika Jha	CAT / Feb MAT	29.30 / 84.15
490	116941	Nickey Agarwal	CMAT	60.85
491	116942	Swastik Nayak	CAT / Feb MAT	41/82 / 41.5
492	116943	Sayanita Dutta	CMAT	68
493	116944	Gara Avinash	Feb MAT / CMAT	56.93 / 57.25
494	116946	Nidhi A Shetty	CMAT	47.68
495	116949	Swagtam Hazra	Feb MAT	97.2
496	116950	Ashutosh Kumar Bhagat	Feb MAT	39.57
497	116953	Pothula mahima raaj	Feb MAT	79.97
498	116954	Rathina Manickam M	Feb MAT	60.29
499	116956	Divyal Sharma	Feb MAT	76.52
500	116958	Suman Ghosh	Dec MAT	46
501	116959	Akanksha Dalmia	Feb MAT	96.44
502	116960	Saurabh Kumar Pal	Sept MAT / Feb MAT / CMAT	71.58 / 70.51 / 62.85
503	116961	Shanker Kumar	Feb MAT	25.25
504	116962	Suneet Bhartia	CAT / Feb MAT	48.17 / 82.45
505	116964	Avinash Kumar Sinha	CMAT	48.24
506	116965	Vishal Gowlikar		
507	116967	Vijaya Sai Mandali	Feb MAT	72
508	116969	Raja Ravindra Alla	CAT	38
509	116970	Rajarshi Paul	Feb MAT	95.1
510	116972	Rishab R Achar	CAT	53.22
511	116973	Deep Sarkar	Dec MAT	75.23
512	116975	Mehul M Doshi	CAT / XAT / CMAT	71.61 / 78.3 / 88.68
513	116976	Devesh Bajoria	CAT	22.87
514	116978	Rishika Gupta	Feb MAT	85.9
515	116982	Paidisethi Vinay	CMAT	77.89
516	116983	Priyajit Ghosh		
517	116984	Md Faizan		
518	116987	Guddanti Veena Lokeswari	CAT / Feb MAT	68.54 / 51.34
519	116990	Manonmani Inampudi	CAT	32.27
520	116991	Mahak Jain	Feb MAT	68.14
521	116993	Polepalli Mani Sai Susmitha	Feb MAT	
522	116994	Yashwanthi Garimella	Feb MAT	73
523	116995	Prakhar Jain	CMAT	51.4
524	117002	Shristi Kumari	Feb MAT	60.26
525	117004	Vanshika Singh	Feb MAT	57.65
526	117005	Anuraag Gunti		
527	117006	Bodda Ashok Chaitanya	Feb MAT	89.4
528	117009	Asha R	Feb MAT	59.3
529	117010	Harsh Sugandh	Dec MAT	76.48
530	117011	Twinkle Saha	CAT / Feb MAT	44.44 / 86.96
531	117012	Raj Kumar	Sept MAT	39.66
532	117019	Gagan A U Shandilya	Feb MAT	83.95
533	117021	Apoorva Chauhan	Feb MAT / CMAT	74.9 / 57.25
534	117022	Akanksha	Feb MAT	88.84
535	117024	Sri Kapardi Kona	Feb MAT	83.41



536	117025	Rishav Shaw		
537	117026	Ayush Agarwal	Dec MAT	56.6
538	117028	Shanker Kumar	Feb MAT	25.25
539	117030	Shivansh Samal	XAT	8.43
540	117031	Gummalla Srivinas		
541	117034	Navneet Bajpai	Feb MAT	69.35
542	117036	Sai Sushmitha Samudrala	CMAT	63.83
543	117037	Soumita Dey	Dec MAT	68.47
544	117038	Ritika Abbi		
545	117040	Sirichandana V V	Feb MAT	72.92
546	117043	Shweta Kumari	CAT / CMAT	57.58 / 71.39
547	117044	J Venkata Siva Gokul Chandan	Feb MAT	63.2
548	117047	N Karthikeyan	CAT	41.46
549	117048	Arnab Pal	CAT	4.92
550	117049	Yash Sharma Mukund	CAT / Dec MAT / CMAT	61.41 / 94.89 / 91.34
551	117050	Azhaghu Roopesh M	CAT	96.1
552	117051	Niranjjan J	Feb MAT	54.4
553	117056	Prakash Pasupuleti		
554	117057	Sabir Shaik Mohammad		
555	117058	Pavan Kumar Vattikuti		
556	117059	Venkata sai pavan kumar Gurram		
557	117060	Bhadrinath surya adapa	CAT	53.74
558	117061	Ganesh Manda		
559	117062	Omkesch Chaubey		
560	117063	Maha Vishnu Ghantasala		
561	117064	Sujith NaiduN Jagata		
562	117065	Snigdha Rani Bal		
563	117066	Prathivada Dinesh Kumar	Feb MAT	41.2
564	117067	Maithili Mangesh Rane	CAT / XAT / CMAT	58.44 / 55.88 / 74.93
565	117068	Sonali Gupta	CAT / XAT / CMAT	46.12 / 51.81 / 76.71
566	117072	Nivedita		
567	117073	Epari Raja	Dec MAT	70.54
568	117074	Khushi Khare	XAT	66.96
569	117075	Omika Venkateshwarlu Vinnakoti	XAT	54.66
570	117076	Vikrant Virebdra Singh	XAT	67.97
571	117077	Ashok Kollanur Sekhar		
572	117078	Rekha Sai Chandana Reddivari	Feb MAT	39.66
573	117079	Akhil Brahmadaandi	Feb MAT	93.44
574	117081	Abhishek Ramesh Birajdar	CAT / XAT / CMAT	69.51 / 60.12 / 90.7
575	117083	Pathan Subhan Khan	Dec MAT	71.41
576	117084	Syed Ibrahim Khaleelullah Ahmed	Feb MAT	39.36
577	117085	Priyanka Sharma	Feb MAT	68.2
578	117088	B Vineeth Kumar		
579	117089	Jaladurgam muzzammil muazzam		
580	117090	Syed Abdul Rajak		
581	117091	Vishal Kanayalal Gangwani	CAT / XAT / CMAT	47.44 / 52.62 / 58.79
582	117094	Manasa Devi Yenneti	Feb MAT	67.62
583	117095	Vishnu Kethan Nath Gopu	XAT / Feb MAT	75.98 / 95.49

584	117098	Niharika S		
585	117101	Sai Sree Nizampatnam	Feb MAT	56.37
586	117105	Ayush Garg	Feb MAT	70.94
587	117107	Ritik Bishen	Dec MAT	88.8
588	117109	Surabhi Nandi	Dec MAT / CMAT	76.49 / 65.81
589	117113	Tisha Pandey	Feb MAT / CMAT	59.44 / 47.16
590	117115	Nimisha Chandani	Feb MAT	72.3
591	117116	Risha Roy		
592	117117	P V V Phani Sai	GATE	30.76 / 34
593	117118	Gopal Bandapalli	Feb MAT	54
594	117121	Rohith Chandra Kumar Venigalla	CAT	2
595	117122	Soumya Das	Feb MAT	30.15
596	117123	Fariha Jawed	CMAT	38.51
597	117124	Ishita Dasgupta	XAT	57.32
598	117126	Madhumita Chatterjee	CAT	54
599	117129	Kushagra Sukhani	XAT	73.32
600	117130	Sumit Mishra	Feb MAT	95.89
601	117131	Naval Kishor Jha	CAT	65
602	117132	Aditya Choudhury	CAT / XAT	64.28 / 69.18
603	117134	Amrita Sharma	CMAT	62.37
604	117137	Gargie Gautam	CAT	81.18
605	117138	Koel Chakraborty	Sept MAT / CMAT	94.12 / 87.33
606	117140	Aparajita Singh	CAT / XAT / CMAT	57.26 / 70.8 / 80.29
607	117141	Shouvik Chowdhury		
608	117144	Devasish Panda		
609	117145	Pushpita Biswas	CMAT	93.75
610	117146	Apurva Ritika	CAT	42.72
611	117147	Hamsini Maka		
612	117149	Sai Sannihitha Muppidi	Feb MAT	7.72
613	117153	Pooja Jha	CMAT	53
614	117154	Nisha Singh	CMAT	64.78
615	117155	Pradeep Kumar Mahato	Dec MAT	43.91
616	117157	Kschitez Raj	XAT / CMAT	77.48 / 66.74
617	117159	Shilpa Kumari		
618	117162	Piyush Gupta	CMAT	89.89
619	117167	Shivam Sharma	Feb MAT / CMAT	88 / 75.81
620	117169	Manushree Negi	XAT	66.53
621	117173	Surbhi Mohta	CAT	47.5
622	117175	Joy Shekhar Dutta	CAT / XAT	71.16 / 82.26
623	117178	Arvind Sharma	Feb MAT	75.94
624	117179	Anirudh Gaonkar	XAT	61.5
625	117184	Debi Nayak	Sept MAT	42.17
626	117185	Sumanjali Sakaray	Feb MAT / CMAT	73.43 / 49.32
627	117187	Ritu Sinha	Feb MAT / CMAT / ATMA	61.83 / 67.77 / 70.55
628	117188	Atul Luhach	XAT	36.83
629	117189	Kumara Swamy Mj	CAT	77.25
630	117194	Romasha Verma	Feb MAT	73
631	117197	Suman Bhagat	Feb MAT	89

632	117198	Rubi Kumari	XAT	79.2
633	117199	Sai charan Cherukuri	Feb MAT	66.54
634	117200	Shirin Mahajan	Feb MAT	72
635	117201	Rohan Mishra	CMAT	62.85
636	117205	Anukriti Dutta	Feb MAT	78.87
637	117209	Ritika G Ramani	Sept MAT	45.45
638	117210	Prasanna Vinod Dhakate	Feb MAT	92
639	117214	Dev Shankar Subash	Feb MAT	63
640	117221	Akanksha Pramod Shatalwar	Feb MAT	55
641	117223	Raksha Nathawat	Feb MAT	80.58
642	117224	Sagnik Bhattacharjee	CAT	19.51
643	117229	Rishita Mohanty		
644	117233	T Venkata subrahmanya Anvesh		
645	117237	Sai lalitha Meghana Anumalisetty	Feb MAT	
646	117238	Yadnyesh Mukund Ghalsasi	XAT	44.9
647	117239	Karan Jadhav	XAT	21.77
648	117240	Jinnya Chawla	Feb MAT	88.18
649	117243	Naveen Vasamsetti	CAT	55.72
650	117244	Ajay Nandkumar Jagtap	XAT	48.93
651	117245	Shweta Raina	CAT	5.15
652	117246	Varun Gaur	XAT	58.73
653	117247	Samiksha Arya	XAT	42.98
654	117249	Gurpartap Singh Dhillon	CAT	60
655	117250	Swetha Unnikrishnan	XAT	27.78
656	117251	Shivani Gaba	Feb MAT	68.53
657	117252	Annu Dubey	CMAT	74.49
658	117253	Kantheti Surya Vihari	CAT	88.24
659	117255	Girish Kumar Hingwe	XAT	25.34
660	117257	Sai ram Reddy Peddi	XAT	43.39
661	117259	Vrishav Keshav Shiroadkar	CMAT	91.94
662	117260	Aswin S	XAT	14
663	117263	Kotaru Venkata Sai krishna	XAT	22.92
664	117264	Swagatika Toppo	XAT	57.9
665	117266	Kushagra	XAT	61.9
666	117267	Neha Singh	CAT	51
667	117271	Preeti Kumari	CMAT	56.3
668	117273	Saloni Garg	Feb MAT	75.38
669	117276	Deepti Adlakha	CMAT	74.93
670	117277	Rashi Srivastava	Dec MAT	61.72
671	117279	Mayuri Das	Feb MAT	79.4
672	117280	Saurav Kumar	CAT	11.25
673	117281	Rupinder Kaur	CMAT	68.67
674	117282	Sharmistha Sutradhar	Feb MAT	92.12
675	117283	Sonia Saini	Feb MAT	85.4
676	117285	Atla Rakesh Kumar Reddy	Feb MAT	48.38
677	117286	Sri Ramya M	Feb MAT	84.22
678	117289	Shubhankar Raj	Feb MAT	79.47
679	117291	Himanshu Thakre	CMAT	82

680	117293	Hitesh Sarangi	Feb MAT	75.65
681	117297	Aarthisen b	Feb MAT	66.54
682	117298	Jeel Mehta	Dec MAT	67
683	117299	Priyanshu Kumar	XAT	67.56
684	117300	Ramanathan B	Feb MAT	73.6
685	117301	Alekhyia T	Feb MAT	89.29
686	117302	Suman Gouda	Feb MAT	64.69
687	117303	Tanisha Sanghi		
688	117304	Tusharsingh Angadsingh Bisen	Feb MAT	65.91
689	117306	Vartika Pandey	Feb MAT	76.77
690	117307	Ayush Udaipuri	XAT	42.28
691	117308	Srinath Manda	Feb MAT	73.3
692	117309	Nandamuri Sai ramji Srinivas	XAT	48.1
693	117310	Prithvi Kumar U	CAT	67.96
694	117314	Dandu Rajesh Varma	Feb MAT	57.43
695	117317	Sarbasish Ghosh	Dec MAT	45.45
696	117319	Lakshmikanth Gajula	Dec MAT	81.56
697	117320	Dev Kumar Yadav	Feb MAT	9.51
698	117322	Ananya Das	Feb MAT	59.27
699	117323	Puja Garai	Feb MAT	20.72
700	117326	Shaswat Pradhan	Feb MAT	32.68
701	117329	Bolem Jyotsna	Feb MAT	74.11
702	117331	Jagadeesh Kolavennu	GMAT	7
703	117333	Sharath Kumar Boddula	CMAT	48
704	117336	K Jangamappagari Raja rasmitha	CAT	50.23
705	117337	Osho Arya		
706	117338	Karthik M K	CAT	35.4
707	117340	Shreemayee Patra		
708	117341	P Shravani Choudhary	ATMA	
709	117343	Aditya Jaiswal	CAT / Feb MAT	63.63, 96.7
710	117346	Jagriti Jain	XAT	67.27
711	117347	Harsha vardhan sai Vechalapu	Dec MAT	47.7
712	117348	N S V Supreetha	XAT	60
713	117351	Dungara Ram		
714	117354	Soumalya Mondal	CAT	38.28
715	117359	Manidhar Gullipilli		
716	117362	Dhruv Shobhan Naik	CAT	90.77
717	117364	V. Sai Vineeth	CMAT	50
718	117367	Jyoti Kumari Singh	CAT	14.32
719	117368	Darshan Jain	CMAT	69.57
720	117369	Kondapalli Sriram Ayyappa		
721	117372	Sweetty Sarkar	Feb MAT	90.3
722	117375	Shalini Sahu	Dec MAT	55.77
723	117378	Jai Sharma M	Dec MAT	52
724	117397	Gubba Shravan	CAT	29.7
725	117405	Nirupan Gupta	CAT	48.86
726	117407	Shreya	ATMA	
727	117409	Mona Kumari	Feb MAT	74.8

728	117413	Nivedita Agrawal	Feb MAT	
729	117422	Abhishek P	Feb MAT	55.2
730	117434	Vatsala Saxena	Feb MAT	72.1
731	117436	Praval Jain	CMAT	88.68
732	117440	Pranali Prashant Shirode	CAT / XAT	84.36 / 86.84
733	117441	Amit Kumar	CMAT	35
734	117442	Satyam Sharma	CMAT	40.66
735	117446	Manoj Kumar	Feb MAT	49.99
736	117450	Ashish Kumar Nath	Dec MAT / CMAT / ATMA	90.15 / 72.72 / 82.23
737	117459	Himanshu Amar Hirani	CAT / Dec MAT	59.69 / 82.43
738	117462	Tejas Damodar Mane	CAT	27
739	117463	Shubhankar Raj	Feb MAT	79.47
740	117466	Rahul Kumar	CMAT	45.4
741	117467	Saurabh Jain		
742	117469	Avidi Surya Pavan Kumar	GATE	93.3
743	117470	Narender Singh Dharmi		
744	117472	Anushree Jana	GATE	12.1
745	117473	Shankul Nigam	XAT	72.29
746	117485	Shalini Sharma	CAT	35.61
747	117491	Ankita Ghosh	Dec MAT	33.61
748	117494	Srikrishna Satya Rajasri Yakkala		
749	117495	Balla Satya Venkata Sai Sriharsha	CAT	79.36
750	117496	Jahnvi Moganti		
751	117497	Srivenkata Venkata Kotti	XAT	86.33
752	117499	Akash Hariprakash Mishra	CAT / XAT / CMAT	32 / 27 / 81
753	117504	Sharad Gupta	CAT / XAT	75.9 / 48.93
754	117511	Sreeja Reddy Telukuntla	May MAT	
755	117515	Souvik Hazra	CAT / Feb MAT	44.6 / 26.3
756	117527	Vimlendu Shekhar Mishra		
757	117530	Akshita Kool		
758	117531	Deep Shikha Chouhan	ATMA	78.92
759	117532	Muskan Lalwani	ATMA	93.53
765	117538	Abhinav Awasthi	Feb MAT	83.7
760	117545	Yaram Sai Harini	Feb MAT	95.5
761	117546	Namratha Yellaturu	Feb MAT	68.27
763	117549	Sambit Kundu	ATMA	37.59
762	117550	Sai Kiran Chivukula		
764	117555	Kethu Pradeep Reddy		
766	117559	Saikapil Gurram		
768	117571	S Kamal Patro	CAT / XAT	5 / 12.2
767	117573	Sumit Singh Thakur		
769	117589	Rijuwana Parvin	XAT	48.93
770	117591	Ekta Gupta	CMAT	79.88

#### **14. Results of Admission Under Management seats/Vacant seats: Not Applicable**

#### **15. Information of Infrastructure and Other Resources Available**

##### **15.1 Infrastructure details**



IBA's state of the Art Infrastructure spreading across 8.5 Acres comprising of all resources like well-equipped Classroom Block, Residential Facilities, Rich Library, Computer lab, Common rooms, helps students learning and overall development. Having more than 3,25,000 sq. ft. of built-up infrastructure in 8.5 acre land exclusively dedicated to management education.

In the Academic block, institute has 12 classrooms with distinct seating style and capacity (viz. seminar style, classroom style and boardroom style) catering to different learning needs of students. Capacity of each of these classrooms varies from 16 to 84 depending on the requirements of the demands of core courses and specialization papers. All classrooms are fitted with audio-visual equipment like LED projectors and have Wi-Fi connectivity. The computer lab is equipped with 100 plus computers with intranet (LAN) and internet connections. The systems run on Microsoft Windows and other application software like MS-Office. All the systems are protected with antivirus software.

Each faculty member is provided with adequately furnished independent cabin & a laptop running on Microsoft Windows and other applications like MS Office, Adobe reader, VLC player, Kaspersky Antivirus, etc.

IBA also has a well-stocked library which is a part of the KMC (Knowledge Management Centre) with more than 12000 books, close to 8000 titles, over 100 national and international journals and 3500 plus e-journals.

IBA provides in-campus exclusive residential facilities for boys and girls with round-the-clock security with help of CCTV surveillance as well as stationed guards. A fully vegetarian mess providing 4 times meal – Breakfast, Lunch, Evening snacks and Dinner functions for students, faculty and staff.

Institute also has on-campus medical facility exclusively for students, faculty and staff members, with a Campus Doctors for taking care of students' healthcare needs. All the facilities are available to admit any student in need of medical emergency to the nearest hospital 24/7.

The philosophy of the PGDM program at IBA is not just about academics. The infusion of co-curricular aspects of the program allows students to round off their experience and reach their potential. In line with this belief IBA has ensured proper recreation facilities and activities to involve the students. The campus has facilities like cricket, basketball and volleyball courts among outdoor games along with table tennis and carom boards for indoor games in the Sports Complex. The sports complex also consists of a state-of-the-art modern gymnasium for the fitness enthusiasts.

The IBA campus also houses an Amphitheater which serves as host to cultural events and festival celebrations.

ABU has adequate number of classrooms required by the faculty and students. For the first year of the program, students are divided into 3 sections each and during the second year, they are divided into sections based on the electives of various functional areas opted for (students can chose elective courses from 8 functional areas). At any given point of time, maximum number of session can be 11. As mentioned above, ABU has 13 classroom which are available for the learning activities.

Knowledge Management Centre which comprises of the Library, Computer Lab and the 3D centre also support the learning environment for both student and faculty by providing the adequate number of books, journals, magazines, dailies, online databases, online access to various other library resources, etc.

## 15.2 Library details

List of Online databases:

- EBSCO
- J-Gate (Social & Management Sciences)
- EMIS : Emerging Markets research, data and news
- DELNET - World E-Book Library accessing facility.
- SAGE Publications (20 Online journals)
  - Journal of creative communication
  - Asian journal of management cases
  - Global journal of emerging market economies
  - Journal of human values
  - Global business review
  - Journal of entrepreneurship
  - Journal of emerging market finance
  - Vision
  - International journal of rural management
  - Journal of south Asian development
  - Review of market integration
  - Asia pacific journal of management research and innovation
  - Foreign trade review
  - IIM Kozhikode society & management review
  - Jindal journal of business research
  - Management and labour studies
  - South Asian journal of business and management cases
  - Metamorphosis a Journal of management research
  - Vikalpa journal
  - Indian journal of public administration
- Tie Up with British Council Library for reference and borrowing of library books on Inter Library Loan Scheme, and online access of British Council Books and Non Book Materials.
- Tie up with IIM Ahmedabad's Nicman Project for accessing current content's in management marketing, and current index of management marketing.
- Print version journals available
  - International journals - 24
  - National journals – 80
- Total number of books in KMC is 12,177.
- 11 titles of Daily newspapers. (No of copies – 24) (4 – Business related newspapers – Economic Times, Business Line, Financial Express and Business Standard

## 15.3 Laboratory and Workshop

- MDP Lab: Facility made specifically for conducting Management Development Programmes, Faculty Development Programmes, Workshops and Seminars
- Language Lab: Facility made for training of students in various foreign languages

#### **15.4 Computing Facilities**

- 24x7 Wi-Fi enabled campus; 20 Mbps, 1:1 Symmetric
- Well-equipped IT Lab with desktops having LAN connection in addition to laptops provided to every student as well as Faculty & Staff members

#### **15.5 Social Media**

- Facebook: <https://www.facebook.com/IBABlr>
- Twitter: [https://twitter.com/IBA\\_BLR](https://twitter.com/IBA_BLR)
- LinkedIn: <https://www.linkedin.com/company/indus-business-academy-formerly-indian-business-academy-bangalore>
- YouTube: [https://www.youtube.com/channel/UCEOdKck0\\_vCJb3O1cxGYw5Q](https://www.youtube.com/channel/UCEOdKck0_vCJb3O1cxGYw5Q)

#### **15.6 Compliance of the National Academic Depository (NAD): Yes, please refer the following communication**

**NSDL Database Management Limited**

NDML/NAD/NS/2019

1<sup>st</sup> March 2019

To,  
Dr. Manish Jain  
Chairman  
Indus Business Academy,  
Lakshmipura, Thataguni Post, Kanakapura Rd, Bengaluru, Karnataka 560062.

**Sub.: Welcome to National Academic Depository (NAD)**

Dear Sir,

We are happy to note that Indus Business Academy has signed a Service Level Agreement (SLA) with us to avail the NAD services and extend the facility of Digital Certificates through NAD to its students and other users. We welcome your institution to the National Academic Depository and assure you of all support. We are enclosing herewith duly signed copy of SLA for your information and records.

You will appreciate that now it is extremely important to take the next steps to implement NAD system and track its satisfactory completion. In order to assist you in this regard, we have prepared a ready checklist which enumerates the important steps/stages in implementing NAD system. This checklist will be of assistance and serve as a ready reckoner to your team to initiate steps and monitor the progress done in onboarding of your institution in NAD. Also a detailed email providing necessary formats in which data / information is to be provided has been sent to your team on 30<sup>th</sup> Jan 2019.

We look forward to your continued support and guidance.

Yours faithfully,



**Vijay Gupta**  
Sr. Vice President

Encl: - Duly signed SLA & NAD AI Checklist

### CHECKLIST FOR ONBOARDING IN NAD

Step/ Stage	Checklist for Academic Institution (Particulars of activity)	Please tick
1	Provide Joining letter on letterhead	<input checked="" type="checkbox"/>
2	Service Level Agreement (SLA) signed	<input checked="" type="checkbox"/>
3	Provide details of Academic Institution, Nodal Officer and Admin Details in specified NAD format.	<input checked="" type="checkbox"/>
4	Provide Program/Course Master in specified NAD format	<input type="checkbox"/>
5	Provide Award Event Master in specified NAD format	<input type="checkbox"/>
6	Provide blank format (template) & a prefilled format of each of the academic awards i.e. degrees, marksheets etc. in pdf format (To start with begin with convocation degree format)	<input type="checkbox"/>
7	Provide corresponding sample data pertaining to templates/formats as in 6 above in specified NAD format	<input type="checkbox"/>
8	Procure Digital Signature Certificate (DSC) and intimate name of certifying authority which has issued DSC) and serial number of digital signature to NDML	<input type="checkbox"/>
9	Download Utility and XSD provided by NDML for data conversion to XML and digital signing of the data.	<input type="checkbox"/>
10	Send confirmation email of readiness of convocation/result data in NAD specified format to NDML with mention of 2-3 convenient dates for NDML officials to visit and conduct NAD training for AI officials.	<input type="checkbox"/>
11	Admin user of AI to create Functional Users in NAD system	<input type="checkbox"/>
12	Upload digitally signed data in NAD system	<input type="checkbox"/>
13	Collect Student Aadhaar Nos., Conduct Students Awareness campaigns/programs for Registration and Use of NAD ( Notice board, Website, SMS - Emails)	<input type="checkbox"/>
14	Intimation to UGC/MHRD regarding upload of academic records in NDML	<input type="checkbox"/>



**Agreement**

**Between**

**Indus Business Academy (IBA, Bangalore)  
IBA Campus  
Lakshmipura, Thataguni Post,  
Kanakpura Main Road, Bangalore – 560 082, India**

**&**

**Digital Depositories in NAD**

Sub Registrar  
This Agreement is entered into By and Between  
Bommanahalli.

GOVT. OF KARNATAKA

18597

भारत 189338

कर्नाटक  
JAN 30 2019

10:29

INDUS BUSINESS ACADEMY, IBA Indrapura Campus, Lakshmi-pura, Thataguni Post, Karakpura Main Road, Bangalore - 560 082, India, hereinafter referred to as "IBA", which expression shall unless repugnant or inconsistent with the context or meaning thereof, be deemed to mean, and include its business administrators, successors in title, legal representatives and permitted assigns) as the First Part;

And

NSDL DATABASE MANAGEMENT LIMITED (a wholly owned subsidiary of the National Securities Depository Limited), a Company incorporated under the Companies Act, 1956 and having its Registered Office at 4th Floor, Trade World, 'A' Wing, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel Mumbai - 400 013 (hereinafter referred to as "NDML" which expression shall, unless it be repugnant to the subject or context thereof, shall deem to mean and include its successors and assigns) of the OTHER PART;

Whereas

The first part is desirous of lodging its academic awards which would be the awards listed by the University Grants Commission (UGC) amongst the following categories:

- any certificate or degree or diploma including related mark-sheets, transcript or evaluation reports or provisional certificates, as the case may be, granted by an Academic Institution; this will also include certificate, degree, diploma for skill development;
- all certifications by National Skill Qualification Framework (NSQF) aligned bodies. This would include all training courses/short term and long term certificate courses/any other courses as offered by institutions approved by the Ministry of Skill Development & Entrepreneurship (MSDE) for participating in NAD;
- Mark sheets, certificates issued by the boards;
- Certificates issued by eligibility test conducting bodies.

And the other part, having been authorized as one of the digital depositories in NAD for the purposes of establishment of National Academic Depository (NAD), agree to offer its services for the purpose of enabling the lodging, authentication and verification of academic awards through the NAD.

Therefore this agreement is entered into between the first part and the other part for a term which is coterminous with the appointment of the other part as Depository by UGC. Provided further that the first part shall ensure that provisions of General Financial Rules, 2017 (as amended from time to time)/State Government Financial rules(as applicable), and the Central Vigilance Commission guidelines and extant Rules, Regulations and Acts are strictly adhered to, while entering into this agreement.

Service Level Agreement (SLA) defines the terms of the other part's responsibility in ensuring the timely delivery of the deliverables and the correctness of the same.

For Arthant Education & Research Foundation  
Indus Business Academy

Manish Jain  
Founder & Chairman, Board of Trustees



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THE PARTIES AGREE AS FOLLOWS:

1. Purpose

- The objective of this Agreement is for the first part to enter into an understanding with the other part to enable the first part to lodge the academic awards of its students/awardees from the current academic year and also for previous academic years in the NAD Portal.

2. Obligations of the first part

- a) The first part shall provide the necessary information such as Award templates, data masters, student identity details, Aadhar, NAD ID of the student etc. etc to the other part.
- b) The first part shall review and confirm the, master data, Award Images and Award data lodged in NAD system.
- c) The first part shall issue necessary administrative and procedural instructions as are necessary to bring and mandate use of NAD services.
- d) The first part shall lodge the digitally signed XML data and Images of all the academic awards to the other part before issue of the academic awards.
- e) The first part may take necessary steps to popularize the use of the system and facilitate expansion of the system usage.
- f) The accuracy of the data of academic awards and student's identity provided by the first part to the other part, shall be the sole responsibility of the first part. The other part shall avail the data from the first part on "AS IS" basis.
- g) The first part shall ensure that the data downloaded by the authorized users of the first part is used only for authorized purposes.
- h) The first part shall ensure to revoke the access of such of its officials who are no longer required to access NAD system for uploading / downloading information or using NAD system.
- i) The first part shall identify the officials to be trained for using NAD system and arrange to set-up training programs and issue internal instructions in this regard.
- j) The first part shall appoint and notify project coordinators from its side who will meet with the other part on a regular basis and provide necessary guidance, support and review the progress made.

3. Obligations of the other part

The other part shall provide system features and perform incidental services as may be necessary to:

- a. Register first part on NAD;
- b. Provide access to the first part to its digital depository in NAD;
- c. Facilitate first part to efficiently lodge, in its digital depository in NAD, the details of academic awards awarded by it;
- d. Train first part in the process of lodging and retrieval of records in its digital depository in NAD;
- e. Provide efficient online verification of academic awards lodged in by the first part in its digital depository in NAD(with prior student consent);
- f. Provide authenticated copy/copies of the academic award with such security features as may be decided by UGC.

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Indus Business Academy

Manish Jain  
Founder & Chairman, Board of Trustees



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- g. Provide an authenticated copy of academic award in its digital depository in NAD when so requested by the student or an entity authorised by the student;
- h. Register students in NAD, based on Aadhaar / Unique NAD ID;
- i. Map academic awards to concerned student on the basis of Aadhaar ID or the verified NAD-ID seeded in the Award data;
- j. Maintain the authenticity, integrity and confidentiality of its digital depository in NAD database and block access to any unauthorized users;
- k. Mandatory inclusion of Student's identity details i.e. Aadhaar / NAD Registration ID in Academic Awards made available from NAD;
- l. Allow lodging of academic awards by first part in NAD system in XML data formats/ image format and after applying due process of internal data review, validations, authorization and submitted to NAD with Digital Signature Certificates; both data and image format would be required for uploading/lodging of academic awards in the NAD;
- m. Ensure that all data lodged by the first part remain secure in its digital depository in the NAD and no data loss happens due to destruction, unauthorized manipulation, archiving etc;
- n. Ensure that the academic awards lodged by the first part in the digital depository in NAD is, at all times, accessible online to either the first part, or the concerned awardee/ student or to a person authorized by the concerned awardee/student to access his/her award.
- o. Ensure that the academic awards lodged by the first part facilitate online interaction and exchange of information with the Central Identities Data Repository created by the Unique Identification Authority of India,;
- p. Ensure that the academic awards lodged by the first part are compliant with the Digital Locker technology of MeitY.
- q. Ensure that the academic awards lodged by the first part are transmitted to the other depository/ies in NAD in mutually agreed format between the digital depositories and also therefore to ensure inter-operability of system design and software between them. Syncing of data shall take place, between the two depositories in the NAD in order to resolve transmission errors, on multiple occasions in a day.
- r. Report and confirm back to the first part, after lodging of records, indicating, inter-alia, the NAD ID of the student and the Individual records/certificate ID created against each record.
- s. Provide/share the academic award data only upon receipt of consent from the student.
- t. Make available for verification data relating to academic award to Authorized Users with prior consent of the student.
- u. Provide Reports/Statistics or authenticated copy/ies of any specific academic award pertaining to any student/s in the digital depository when so requested in writing by any Statutory/Regulatory authority subject to approval by UGC.
- v. Not to use the data for any other purpose than as defined under this agreement.
- w. Perform such other duties as may be mutually agreed between the first part and the other part.
- x. The source course/object code together with any related materials or documentation shall remain the property of the other part. However, the same shall be shared by the other part with UGC as and when required.
- y. Consent from the student for sharing of the academic awards/data shall not be required in cases like verification sought by statutory bodies/constitutional bodies/investigating agencies during the course of any enquiry/investigation.
- z. If the student chooses to shift his account from one constituent depository of NAD to the other, the other part shall ensure seamless transfer of registration details and records.

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Founder & Chairman, Board of Trustees



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- aa. Where an inspection or enquiry or investigation is undertaken by the UGC, the other part or its shareholder or associate and every manager, director, managing director, chairperson or officer and other employee of depository shall co-operate with the investigation team.

#### 4. Process of verification and authentication

- a. A person requiring verification and authentication of any specific academic award in the NAD will register on the depository system after complying with a process of KYC and on the payment of applicable charges.
- b. The other part shall, on the same day (within 24 hours), the day on which such application is received, verify and authenticate the specific academic award, if lodged in the digital depository, or inform the applicant of the non-availability of such academic award with it on the same day (within 24 hours)/ next working day (in case the same day is a holiday) and would refund the charges paid by the applicant, within two working days in case the academic award is not lodged with the digital depository. However, the third party verification would be subject to the consent of the student concerned and the period of same day would apply only after receiving the consent of the concerned student.

#### 5. Reports

- a. The other part shall provide tools to the first part for checking the progress of the project. This shall include the department wise, daily, weekly, monthly and overall progress.
- b. The other part shall provide prescribed MIS reports as per requirements to the first part as well as to the UGC.
- c. The format, content, periodicity and other information related to reports shall be discussed, approved in writing and finalized with the other part.

#### 6. Training

- a. The other part would provide training to the identified Staff of the first part. The training would happen in the premises notified / provided by the first part.
- b. The training shall be conducted in batches of 25 each. The other part will train and make the staff of the first part conversant with the processes involved in the lodging of academic awards and other related processes in the digital depository.
- c. The training shall be carried out as per mutually convenient timelines.
- d. The training shall concentrate on -
  - Basics of the proposed solution
  - Processes involved in lodging of academic awards and other related processes.
  - Generation of reports and interpretation of the same

#### 7. Payment Terms

- a. The other part shall notify the charges/tariffs payable by all users in the form of ceilings on each of the NAD services and the same shall be prominently displayed on its website.
- b. Payment for any service(s) shall be made by the first part as per the rates as agreed between the first part and the other part.

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- c. The charges agreed upon after following due process between the first part for any service(s) being availed by it and the other part shall not exceed the corresponding charge ceilings as notified by the other part and published on its website.
- d. The list of various service charges is at Annexure A. These rates cannot be modified to the disadvantage of the first part/students of the first part for the first two years or till 30<sup>th</sup> September, 2019 whichever is earlier.
- e. In case the notified tariffs and charges against the NAD services are found unreasonable at any stage, the competent authority as decided by the Government may form an investigation team to look at the reasonableness of the tariff/charges and its order on the matter shall be final and binding on the other part.

## 8. Hardware & Software Infrastructure

### 8.1. Infrastructure

- a. The other part shall use its own infrastructure. This shall include, all hardware as is required for the successful operation, maintenance and implementation of the Project;
- b. The other part shall host the server infrastructure of digital depository of NAD in a data centre facility as decided by it;
- c. The other part shall deploy its own human resource / vendor for all the aforementioned activities and would deploy adequately skilled manpower resources to implement NAD within the specified time.
- d. The other part shall use its own hardware and licensed software including other software such as required for this application.
- e. The application software will be a web based application.
- f. The NAD system comprising depositories/portal/IT infrastructure/stakeholders should adhere to the Information Technology Act 2000 and all amendments thereof.
- g. The two depositories should also have Disaster Recovery (DR) sites highlighting the DR type and location.
- h. The web-based NAD application provided by the two depositories should meet the Uptime requirement of at least 99.5%.
- i. The website of NAD should be GIGW compliant.
- j. The other part should comply with all technical audit requirements as prescribed by UGC from time to time and shall publish such reports and certificates in their website. However, the first part, if it so desires to conduct an additional periodic Vulnerability Assessment Penetration Testing (VAPT) or any such other technical audit, may do so either through its own technical cell or through any other agency at its own cost.

### 8.2. Archival and Duration of storage

The academic awards data shall be stored on the SAN (Storage Area Network). The other part shall have a well designed archival facility with an audit trail for NAD system. The UGC shall define

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the time limit (in years) for archiving the data (i.e. years after which the academic awards would be archived).

### 8.3. Ownership of Hardware, Software & Data

The ownership of hardware and software resources deployed by the other part shall rest with it. The data received by the other part from the first part shall, at all times, remain the exclusive property of the first part.

## 9. Confidentiality

The data/academic awards are provided by the first part to the other part for hosting on the NAD portal for the purpose of being ultimately downloaded by various stakeholders. Such data/academic awards shall be considered as "Confidential Information" from the date on which it is received by the other part (as per the process of supply of data that has been mutually agreed to between the first part and the other part in writing) till the date on which it is hosted on the NAD portal and made available to public at large. The other part shall ensure complete confidentiality of such data/academic awards provided by the first part, until the time it is hosted on NAD portal and it agrees to limit disclosure of confidential information to employees, software developers on a "need to know" basis. The other part shall not make or allow any of its employees, developers or agents working on the NAD project to make any unauthorized use of the confidential information for any purpose directly or indirectly. Employees, agents and developers working on NAD project shall be under written obligations of confidence and non-use with respect to such confidential information received thereto. The other part will be responsible to ensure that no piece of confidential information will be passed on to any other third party without written permission of the first part or any Official authorised by the first part. Adequate provisions shall be made not to allow unrestricted access to such confidential information to employees who are not involved on the NAD Project.

The other part may disclose such Confidential data only to the extent the other part is required to disclose on account of order of any competent court or tribunal provided however that while disclosing such data, the other part shall keep the first part informed of the same vide a prior notice unless such notice is prohibited by applicable law.

Provided further that both the first and other part shall maintain the confidentiality of Aadhar information as specified under the the Aadhaar (Targeted Delivery of Financial and Other Subsidies, Benefits and Services) Act, 2016

9.1. Exceptions. Notwithstanding the above, the other part will have no liability to the first part with regard to any Confidential Information of the first part which the other part can demonstrate:

- a) was in the public domain at the time it was disclosed to the other part or has become in the public domain through no fault of the other part;
- b) was known to the other part through no breach of any other confidentiality agreement at the time of disclosure, as evidenced by the other part's files in existence at the time of disclosure;
- c) was independently developed by the other part as evidenced by the other part's files in existence at the time of disclosure;

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#### 10. Service Quality

- a) The other part shall comply with the provisions as stipulated in the tripartite agreement carried out between UGC and depositories.
- b) The other part shall strictly follow the uptime application norms as devised and amended from time to time by Ministry of Electronics and Information Technology (MeitY). Further, the other part shall adhere to all applicable norms of MeitY to make NAD system efficient and user-friendly.
- c) The other part shall use the data provided to them by the first part strictly in the manner as stipulated in the tripartite agreement(between UGC and depositories)/Agreement(between first part and second part) and in no other manner. In the event of any misuse of data by the other part by way of interpolations or tampering of the data provided to them by the first part, shall be dealt with as per the penal provisions provided under the Indian Law.

#### 11. Indemnity

1. Both the parties shall indemnify each other as mentioned herein. The Indemnifying Party undertakes to indemnify and hold harmless the Indemnified Party from and against all losses, claims or damages to tangible personal property arising in favor of any person, corporation or other entity (including the Indemnified Party) attributable to :
  - a. the Indemnifying Party's breach or non performance of any of the Indemnifying Party's undertakings, warranties, covenants, declarations or obligations under this Agreement;
  - b. The first part shall indemnify and hold harmless the other part from any claims by third parties for damages or loss caused arising from the inaccuracy or deficiency in the data of academic awards as provided by the first part to the other part and hosted on the NAD portal.

#### 12. Term & Termination

##### 12.1. Term

- I. The agreement shall be valid initially for a period of two years from the date of signing the agreement but not later than 30<sup>th</sup> September, 2019 subject to continuity of the appointment of the other part as "Depository" by UGC. This agreement may be renewed with the approval of the Competent Authority from time to time. In the event of termination / revocation / withdrawal of the appointment of the other part as "Depository" by UGC, the agreement shall be deemed to have automatically lapsed on the date on which such termination / revocation / withdrawal comes into effect.
- II. In the event of the agreement having lapsed, the other part shall transfer all the records/data provided to them by the first part to UGC/or to the entity as directed by the UGC.

##### 12.2. Termination

Revocation of appointment of the other part:

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1. The first part may, if it is satisfied after making such enquiry as it deems fit, revoke the appointment of the other part on any or all of the following grounds, namely;
  - a. where other part, in the opinion of the first part, makes willful or continuous default in any act of commission or omission as required by or under the Service Level Agreement;
  - b. where the other part commits breach of any of the terms or conditions of the appointment as digital depository of NAD which is expressly declared by such appointment to render it liable to revocation;
  - c. where the other part fails, within the period fixed in this behalf by its appointment, or any longer period which the first part may have granted therefore, to show, to the satisfaction of the first part, that such agency is in a position fully and efficiently to provide the services required of it and discharge its duties and obligations imposed on it by its appointment;
  - d. where in the opinion of the first part, the financial position of the other part is such that such agency is unable fully and efficiently to provide the services required of it or discharge the duties and obligations imposed on it, by its appointment;
2. No appointment shall be revoked under Clause 12.2(1) unless the first part has given to the other part not less than thirty days notice, in writing, stating the grounds on which it is proposed to revoke the appointment, and has considered any cause shown by the other part within the period of that notice, against the proposed revocation.
3. Where the first part revokes the appointment under Clause 12.2(1), it shall serve an order of revocation upon the other part and fix a date on which the revocation shall take effect; which shall not be less than 30 days from the date of the said order; and such revocation shall be without prejudice to the action which may be taken against it in under any other law for the time being in force.
4. The first part may, instead of revoking a appointment under Clause 12.2(1), permit such appointment to remain in force subject to such further terms and conditions as it thinks fit to impose and as agreed by the other part in writing, and any further terms or conditions so imposed shall be binding upon and be observed by the other part for digital depository in NAD and shall be of like force and effect as if they were contained in the initial appointment at the time of signing the agreement.
5. In the event of the agreement being revoked by the first part, the other part shall transfer all the records/ data to the other constituent depository of NAD.

### 13. Notices

All notices or other communications required to be given hereunder shall be in writing, in the English language and delivered either personally or by e-mail, fax requesting delivery receipt or prepaid registered postage with acknowledgement due, to the following address or as otherwise requested in writing by the receiving party in accordance with terms of this clause. Notices delivered personally shall be effective upon delivery and notices delivered by e-mail and fax shall be effective upon sending and successful delivery/ receipt by the party to whom they are addressed. Notices delivered under prepaid registered postage shall be effective seven days from the date of dispatch:

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The First Part	For the other part
Attention: Prof Manish Jain, Founder and Chairman, Indus Business Academy, IBA Indrapuram Campus Lakshmi Puram, Thataguni Post Kanakpura Main Road, Bangalore - 560 082, India	Attention: Vice President NSDL Database Management Limited +4th Floor, Trade World A Wing, Kamala Mills Compound, Senapati Bapat Marg, Lower Parel, Mumbai - 400 013

#### 14. Force Majeure

1. Force Majeure would include natural and unavoidable catastrophe that interrupts the expected course of events.
2. The other part shall not be liable for penalty, liquidated damages or for default, if and to the extent that, its delay in performance or other failure to perform his obligations under the contract is the result of an event of Force Majeure.
3. For purposes of this clause, "Force Majeure" means an event beyond the control of the other part and not involving other part and not involving the other part's fault or negligence and not foreseeable. Such events may include, but are not restricted to, instances of, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes which would have an impact on the performance of NAD.
4. If a Force Majeure situation arises, the other part shall promptly notify the first part in writing of such conditions and the cause thereof. Unless otherwise directed by the first part, the other part shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.
5. The Force Majeure circumstances and events shall include the following events to the extent that such events or their consequences (it being understood that if a causing event is within the reasonable control of the affected party, the direct consequences shall also be deemed to be within such party's reasonable control) satisfy the appropriate definition as per this agreement. Without limitation to the generality of the foregoing, Force Majeure Event shall include the following classes of events and circumstances and their effects:
  - (i) Natural events ("Natural Events") to the extent they satisfy the foregoing requirements including:
    - a. Any material effect on the natural elements, including lightning, fire, earthquake, cyclone, flood, storm, tornado, or typhoon;
    - b. Explosion or chemical contamination (other than resulting from an act of war);
    - c. Epidemic such as plague;
    - d. Any event or circumstance of a nature analogous to any of the foregoing.
  - (ii) Other Events (Political Events) to the extent that they satisfy the foregoing requirements including:

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- a. Act of war (whether declared or undeclared), invasion, armed conflict or act of foreign enemy, blockade, embargo, revolution, riot, insurrection, civil commotion, act of terrorism or sabotage;
- b. Strikes, work to rules, go-slows which are either widespread, nation-wide, or statewide and are of political nature;
- c. Any event or circumstance of a nature analogous to any of the foregoing.

#### 15. Resolution of Disputes

1. The first part and the other part shall make every effort to resolve amicably by direct informal negotiation, any disagreement or dispute, arising between them under or in connection with this agreement.
2. Any dispute or difference whatsoever arising between the parties to this Agreement out of or relating to the construction, meaning, scope, operation or effect of this Agreement or the validity of the breach thereof, which cannot be resolved through the above mentioned method, shall be referred to a sole Arbitrator to be appointed by mutual consent of both the parties herein. If the parties cannot agree on the appointment of the Arbitrator within a period of one month from the notification by one party to the other of existence of such dispute, then the Arbitration shall be governed by UGC. The provisions of the Arbitration and Conciliation Act, 1996 will be applicable and the award made there under shall be final and binding upon the parties hereto, subject to legal remedies available under the law. Such differences shall be deemed to be a submission to arbitration under the Indian Arbitration and Conciliation Act, 1996, or of any modifications, Rules or re-enactments thereof. The Arbitration proceedings will be held at Delhi.
3. Wherever dispute is raised by the first part during the course of implementation of the agreement/contract, prior legal advice should be sought by the first part before initiating any such action and the statement of claim for arbitration should also be got vetted by the first part by obtaining legal and financial advice.

#### 16. Severability

Should any part of this Agreement be declared illegal or unenforceable, the Parties hereto will co-operate in all ways open to them to obtain substantially the same result or as much thereof as may be possible, including taking appropriate steps to amend, modify or alter this Agreement.

#### 17. Entire Agreement

Subject to any terms implied by law, this Agreement along with its Annexure constitutes the entire Agreement between the first part and the other part and supersedes any previous Agreements or understandings between the parties in relation to the subject matter of this Agreement. Each party acknowledges that it has not relied on or been induced to enter into this Agreement by a representation or warranty other than those expressly set out in this Agreement. To the extent permitted by Applicable Law, a party is not liable to another party in contract or tort or in any other way for a representation or warranty that is not set out in this Agreement or otherwise agreed to by mutual consent of both the parties given in writing.

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# 18. Effective Date of Agreement

This Agreement shall be with effect from the date of signing this agreement and will be valid subject to continuity of the appointment of the other part as "Depository" by UGC. In the event of termination / revocation / withdrawal of the appointment of the other part as "Depository" by UGC, the agreement shall be deemed to have automatically lapsed on the date on which such termination / revocation / withdrawal comes into effect.

In WITNESS WHEREOF the parties hereto have executed this agreement as of the day and year herein above written

SIGNED by Authorised representative of  
the first part

By Dr. Manish Jain  
For Arihant Education & Research Foundation  
Indus Business Academy

Signature Manish Jain  
Designation: Founder and Chairman, Board of Trustees  
Address: Indus Business Academy,  
IBA Indrapuram Campus  
Lakshmi Puram, Thataguni Post  
Kanakpura Main Road, Bangalore - 560 082, India

Arihant Education & Research Foundation  
INDUS BUSINESS ACADEMY  
Lakshmi Puram, Thataguni Post,  
Kanakpura Main Road,  
BANGALORE - 560 062, INDIA.

Witness [Signature]  
Name: V. Ramamoorthy  
Address: C 9, 310, 2<sup>nd</sup> Stage  
3<sup>rd</sup> Phase, BDA Layout, Domlur  
Bangalore - 560 071.

Manager - Operations at  
Indus Business Academy,  
Survey No. 164, IBA Campus  
Lakshmi Puram, Thataguni Post  
Kanakpura Main Road,  
Bangalore - 560 082, India

Place: Bangalore  
Date: 30/01/2019

SIGNED by Authorised  
representative of other part

By Mr. Vijay Gupta  
For NSDL Database Management Limited

Signature [Signature]  
Designation: Vice President  
Address: NSDL Database  
Management Limited  
+4th Floor, Trade World A Wing,  
Kamala Mills Compound, Senapati  
Bapat Marg, Lower Parel, Mumbai  
- 400 013

Witness [Signature]  
Name: Nehal Shah  
Address: NSDL Database  
Management Limited  
+4th Floor, Trade World A Wing,  
Kamala Mills Compound, Senapati  
Bapat Marg, Lower Parel, Mumbai  
- 400 013

Place: Mumbai  
Date: 1/3/19



Annexure A\*\*

Various Heads of Charges

Schedule of User Charges			
Sr. No.	Charge head	Service Description	Charge Ceiling
Charges payable by first part			
1.1	Registration	Depository would receive the Registration form, Agreement and User Creation Forms as per details and data format approved by MHRD / UGC in physical / online manner. Depository would perform basic validations / checks with UGC database and other documentary checks, including on the status of recognition. Depository would register the AI on Depository System, Allocate a Unique AI Code, create access for Authorised Users of the AI and inform the AI of the same. Depository would also share the AI details with other Depositories of NAD.	Free upto September 30, 2019
1.2	Annual Maintenance Fee	Depository would maintain the details of AI, Courses operated by it, affiliated colleges, awards data lodged and details of mapping with the concerned students. It will facilitate the AI to perform and operate such services as described in agreement between the AI and the Depository and provide free access to awards lodged by the AI and reports on such awards and their usage.	Free upto September 30, 2019
1.3	Initial Training	Depository will provide digital training collaterals, support and conduct one training program to facilitate the officials of the AI to understand and operate Depository system.	Free upto September 30, 2019
1.4	Upload of awards data in specified format	Depository will provide access to the AI to lodge the authenticated, verified and authorised data of academic awards in Depository system under a system of digital signatures and make-checker verification. The AI need to prepare the data in data format as prescribed by Depository and so as to be compatible with Depository System and Digital Locker System and need to contain verified details of the Aadhaar or NAD ID of each student. Depository system will validate the data as per its internal validations, format validations and master data validations. Depository system will generate academic awards, create unique NAD Certificate ID, provide response file to AI, map the awards with students registered in NAD. Depository will share the awards data with other depositories of NAD. It will enable the students and verifiers to access award details and copy/download the same. NAD award data will be the final data of award details and will be kept updated by AI.	Free upto September 30, 2019
1.5	Mapping of award to the student's registered NAD Account based on Aadhaar / NAD ID - as provided by AI / Govt. Deptt / Statutory Bodies	Depository system will have Aadhaar / NAD ID of the Students based on the registered NAD account of the student. AI will provide student identity details for each award being lodged including Aadhaar /existing NAD ID as part of awards data. Depository will match the student identity in NAD account details with Award details and map the awards to the students. This will enable the rightful students to gain access to their awards. AI can also update the Student Identity details.	Free

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1.6	Standard MIS	MHRD / UGC/ AI will identify the important reports that may be needed by AI to operate and use the system. Such reports will be made available by the Depository as Standardised reports. AI can draw these reports from the Depository and use the same.	Free
1.7	Verification of Awards issued by other Academic Institutions / Govt. Departments / Statutory Bodies	If the AI needs to verify the academic awards lodged by any other participating AI in the system for a purpose which is consistent with NAD Objectives, it can apply through the Depository system to verify such awards. Depository will generate a unique transaction ID and present the verification request to the concerned student. Student can view the request, reasons for requesting verification and also the details of the Verification entity. If student approves the verification request, the award details would be made available to the verifying entity for its use. This may be available for access for the period as may be limited by the student or Depository policy.	To be agreed upon between two parties based on GFR/SFR/ CVC Guidelines as applicable

Charges payable by Students / Award Holders			
2.1	Registration	Depository system will provide facility to the Students / Award Holders to register on Depository system and create an online account to access and store their digital academic awards. This facility would use such registration and KYC processes as may be considered appropriate from time to time. Presently the registration is enabled on two methods 1) Aadhaar based online KYC or 2) Declaration of the details by the student and Verification by the Academic Institution.	Free
2.2	Viewing of Academic Awards	Depository would enable the student with whom a particular NAD Certificate ID is mapped to view the academic award online.	Free till the student attains the age of 27 years
2.3	Annual Usage Fee	Depository would maintain the details of student profile, awards data lodged and mapped, transactions effected and audit trail. Depository will provide important communications and alerts to concerned students. It will facilitate the Student to perform and operate all services as NAD framework and reports.	Free till the student attains the age of 27 years
2.4	Downloading of Academic Awards	Depository would enable the student with whom a particular NAD Certificate ID is mapped to download the academic award online.	First download of an academic award free upto the student attains the age of 27 years beyond which charges would be applicable as notified by the other part on their website.

**Notes:**

- 1) Payment Gateway Charges, Charges levied by UIDAI, Taxes, Printing & Despatch Costs would be charged extra.
- 2) Verification request can be initiated by the Verifying Entity or by the Student / Award Holder to whom the NAD Certificate is mapped. Both the Users are able to decide whether Verifying Entity should pay the verification fee or the concerned student / award holder.
- 3) Any service not listed here would be provided based on need and mutual scope and commercial agreement between the Depository

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## 15.7 Other Facilities


- IBA Sports Complex that consists of a mini stadium with volley ball & basketball courts, indoor games like TT, Carrom, chess etc. and a state-of-art modern gymnasium
- Amphitheatre with 800+ seating capacity
- Residential facility with round-the-clock security with help of CCTV surveillance as well as stationed guards
- On-campus medical facility
- Fully vegetarian mess providing 4 times meal – Breakfast, Lunch, Evening snacks and Dinner

## 15.8 Teaching Learning Process

- Academic Calendar:

### Indus Business Academy (I B A) - B a n g a l o r e

#### Academic Calendar - PGDM 2020-22

	Weeks	Start Date	End Date	Fees Schedule	
Trimester 1 - Orientation	4.5	Wednesday, July 15, 2020	Saturday, August 15, 2020		
Trimester I	16	Monday, August 17, 2020	Monday, December 07, 2020		
Classes	6.5	Monday, August 17, 2020	Thursday, October 01, 2020		
Midterm Exams	1	Saturday, October 03, 2020	Saturday, October 10, 2020		
Classes	4	Monday, October 12, 2020	Monday, November 09, 2020	First Installment (as mentioned in Admission Letter)	
Diwali Holidays*	1	Tuesday, November 10, 2020	Tuesday, November 17, 2020		
Classes	1.5	Wednesday, November 18, 2020	Saturday, November 28, 2020		
End Trimester Examinations	1	Monday, November 30, 2020	Monday, December 07, 2020		
Trimester II	14	Tuesday, December 08, 2020	Saturday, March 13, 2021	Second Installment (Latest by 23rd Sept, 2020)	
Classes	6	Tuesday, December 08, 2020	Saturday, January 16, 2021		
Midterm Exams	1	Monday, January 18, 2021	Friday, January 22, 2021		
Classes	8	Saturday, January 23, 2021	Saturday, March 06, 2021		
End Trimester Examinations	1	Monday, March 08, 2021	Saturday, March 13, 2021	Third Installment (Latest by 11th Dec, 2020)	
Trimester III	13	Monday, March 15, 2021	Saturday, June 12, 2021		
Classes/Tutorials	5	Monday, March 15, 2021	Sunday, April 18, 2021		
Midterm Exams	1	Monday, April 19, 2021	Saturday, April 24, 2021		
Classes	6	Monday, April 26, 2021	Saturday, June 05, 2021	Fourth Installment & Residential Charges (Latest by 05th April, 2021)	
End Trimester Examinations	1	Monday, June 07, 2021	Saturday, June 12, 2021		
Corporate Internship 2 Months - 2 Months - 60 days of Internship is minimum requirement out of 76 days available	11	Monday, June 14, 2021	Saturday, August 28, 2021		
Trimester IV	13	Monday, August 30, 2021	Sunday, November 28, 2021		
Placements begins from beginning of 1st week of Oct, 2021					Fifth Installment (Latest by 05th Aug, 2021)
Trimester V	12	Monday, November 29, 2021	Sunday, February 20, 2022		
Trimester VI	12	Monday, February 21, 2022	Sunday, May 15, 2022		
Reporting to Campus* Students will report to campus in last week of Oct' 20 (batch of 60 students each with gap of 10 days)					



- Teaching load of each faculty: Approx. 200 hrs./year
- Internal Continuous Evaluation System in place:

### Internal Continuous Evaluation at IBA

At IBA, continuous evaluation is an integral part of assessing the course learning outcomes. Various activities conducted during the class are considered for assessment of learning by the students. Some of important continuous evaluation activities are listed below.

- Solving Business Cases – Business cases related to the best practices and failure of business firms are taken for discussions in the class. Students are given the case in advance so that they can come prepared to the class for a discussion. Short cases are administered in the class. Students have to do the situation analysis and apply the concepts they have learnt with respect to the course. The problems or issues related to the cases are identified in the class, root causes for the issues identified and the possible solutions or applicable concepts are drawn from the cases. The course instructor moderates the discussions on the case.
- Individual and Group Presentations – Each member in all groups gets an opportunity to present and discuss in the class on numerous topics during the course. They get time to prepare on the given topic. The group members are assessed on the parameters given in advance to students through well-defined rubrics.
- Class Tests (include written and oral tests, quizzes, Moodle based tests etc.)
- Written Assignments (students are given an assignment to work on – could be a home work or working in the class) - To assess students' ability to explore and construct the topics. It gives them equal space to think and to explore and to express.
- Projects – Field projects, in-house projects (Individual and Group), Workshops – This is a very effective method of imparting subject knowledge, wherein the students learn and unlearn in a practical way by experiencing themselves. Field Projects are given as part of few subjects Sales and Distribution Management, Advance Retail Management, Retail Operations Management, Consumer Behaviour and Market Research, Business Research Methods, etc. Students are taught to conduct a constructive research through these courses. Students learn to track competitors' activities, firms' response to competition with regard to Sales and Marketing operations. Students are given an opportunity to visit market place to understand and learn how businesses are run and the challenges associated with it. In Finance courses, students are asked to analyse the annual reports of business firms, do the cash flow analysis, prepare budgets, carry on the equity research and analysis, etc. Similarly, different types of projects are administered in different courses to enable practical learning of students.  
Workshops are conducted as part of the courses to foster in house learning in an applied way. The students are subjected to different practical situations wherein they get a real time learning. Such workshops are generally carried out in series of sessions.
- Simulation/Role Plays – Students are given a situation to which they enact and react. This exercise makes them recall the topic discussed and puts their decision making skills to test.

- Viva Voce – Students are called one on one basis and a viva on the subject is conducted. This is to understand their extent of learning and to extend a personalized attention for their improvement.
- Group Discussions - Students are called on random basis to make presentations. Or they would be thrown topics to discuss on. This exercise challenges students to be always ready besides giving them an equal opportunity to contribute to the class learning.
- Panel Discussions – Students are asked to volunteer to make panels which would discuss on the given topics (this is to test students’ initiating abilities and value addition to the class).
- Article Analysis – An article on a particular topic is administered and students are asked to draw facts and lessons out of it. The brainstorming session is initiated by the students on the topic and the course instructor moderates the session.
- **Mid-term examination** – Written exam conducted midway into each trimester.
- **End-term Examination** – Written exam conducted after the completion of the trimester.

Each assessment tool strives to achieve the desired Learning Outcomes.

#### Percentage Weightage Given

Assessment Tools	Assessment Weightage
Mid-term Exam	60%
End-term Exam	
Continuous Evaluation	40%

- Student’s assessment of Faculty, System in place: Faculty feedback on various parameters is taken twice every trimester. Analysis is done and feedback given to each Faculty member

#### 16. Enrollment of students in the last 3 years

	2018		2019			
Course	Sanctioned Intake	Actual Admissions	Sanctioned Intake	Actual Admissions	Sanctioned Intake	Actual Admissions
PGDM (Full Time)	180	162	180	178	180	170

## 17. List of Research Projects / Consultancy Works

### 17.1 Consultancy


S. No.	Faculty Name	Project Title	Name of Organisation	Amount	Duration
1 (a)	Dr Subhendu Dey	Business plan for Raising Private Equity for Bin Sammar Trading and Contracting Company	Bin Sammar Trading and Contracting Company, Kingdom of Saudi Arabia	5 lakhs	3 months
1 (b)	Dr Subhendu Dey	Business plan for Debt Financing for Pulse – Housing Project	Pulse – Housing Project, Kingdom of Saudi Arabia		

### 17.2 Sponsored Research

**Dr Subhendu Dey** has received a research grant worth \$2000 jointly with Prof Tapan Sarker of Griffith University from Griffith Asia Institute, Griffith University, for the project, *Promoting social inclusion and sustainability of farming community through digital platforms: A case study of Gold Farm in India.*

## 18. LoA and subsequent EoA till the current Academic Year

## 18.1 LoA



### अखिल भारतीय तकनीकी शिक्षा परिषद्

### ALL INDIA COUNCIL FOR TECHNICAL EDUCATION

(भारत सरकार का एक सांविधिक निकाय) (A STATUTORY BODY OF THE GOVT. OF INDIA)

Date: 14 July, 2010

SWRO -2010-1-3093321

To,  
The Principal Secretary,  
Higher Education Department,  
Govt. of Karnataka,  
M.S. Building,  
Bangalore - 560 001

Sub: Approval for New Institute / Integrated Campus from academic year 2010-11

Name of the Institute ☒ Indus Business Academy  
Survey No. 164, IBA Camus, LakshmiPra,  
Thataguni Post, Bangalore - 560 062  
Technical Institution

Sir / Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2010 notified by the Council vide notification number F. No. 04/0007/2003-05/F-No. 37-3/Legal/2010 dated 06/02/2010 and other notifications, as applicable and published from time to time, and based on the recommendations of Regional Committee and Executive Committee / Council, I am directed to convey the approval to Arihant Education & Research Foundation Arihant Education & Research Foundation, 133, 1st Floor, Hargobind Enclave, New Delhi -110092 for starting Indus Business Academy at Survey No. 164, IBA Camus, LakshmiPra, Thataguni Post, Bangalore - 560 062 to conduct following courses with the intake indicated below for the academic year 2010 - 2011.

Sr. No.	Programme	Name of the Course	Level	Approved Intake for 2010 - 11
01	Management	PGDM	PG	120

Note:- The approval is valid for two years from the date of issue of this letter for getting affiliation with respective University and fulfilling State Govt. requirements for admission.

The Society/Trust/Institution shall obtain necessary affiliation / permission from the concerned affiliating University as per the prescribed schedule of the University/ Admission authority etc. The Applicant Society/Trust/Institution shall send information about commencement of the above courses to AICTE. In case the Institution is not in a position to commence the above mentioned courses for whatever reason during the two years period from the date of issue of this letter, the approval becomes invalid and the application society/Trust/Institution shall make fresh application to AICTE for grant of approval as per the norms prevailing at such time.

Note: The mandatory disclosure in format as prescribed in Approval Process Handbook is required to be hosted on the Institute website as per directions in the AICTE website failing which, action would be initiated as per the rules and regulations of the AICTE.

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1 of 4

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7वाँ तल, चन्द्रलोक भवन, जनपथ नई दिल्ली - 110001  
7th Floor, Chanderlok Building, Janpath, New Delhi - 110001  
Ph. : 011-23724151 - 57. Website : www.aicte-india.org



All Institutions shall fulfill the following general conditions:

1. The management shall provide adequate funds for development of land and for providing related infrastructural, instructional and other facilities as per norms and standards laid down by the Council from time to time and for meeting recurring expenditure.
2. The admission shall be made only after adequate infrastructure and all other facilities, including the availability / recruitment of the required faculty are provided as per norms and guidelines of the AICTE.
3. The admissions shall be made in accordance with the regulations notified by the Council from time to time.
4. The curriculum of the course, the procedure for evaluation / assessment of students shall be in accordance with the norms prescribed by the AICTE and concerned affiliating university where ever applicable.
5. The management of the Institution shall not close the Institution or the institution shall not discontinue any course(s) or start any new course(s) or alter intake capacity of seats without the prior approval of the Council.
6. No excess admission shall be made by the Institution over and above the approved intake under any circumstances. In case any excess admission is reported to the Council, appropriate action as per the notified regulations shall be initiated against the Institution.
7. The institutions shall not have any collaborative arrangements with any Indian and / or Foreign Universities for conduct of technical courses other than those approved by AICTE without obtaining prior approval from AICTE. In case any violation is reported to the Council, appropriate action as per the notified regulations shall be initiated against the Institution.
8. The Institution shall not conduct any course(s) in the field of technical education in the same premises / campus and / or in the name of the Institution without prior permission / approval of AICTE. If found so, appropriate action as per the notified regulations shall be initiated against the Institution.
9. The institution shall not conduct any non-technical course (s) in the same premises / campus under any circumstances. In case any violation is reported to the Council, appropriate action as per the notified regulations shall be initiated against the Institution.
10. The institution shall operate only from the approved location, and that the institution shall not open any off campus study centers / extension centers directly or in collaboration with any other institution / university / organization for the purpose of imparting technical education without obtaining prior approval from the AICTE. If found so, appropriate action as per the notified regulations shall be initiated against the Institution.
11. The tuition and other fees shall be charged as prescribed by the Competent Authority within the overall criteria prescribed by the Council from time to time. No capitation fee shall be charged from the students / guardians of students in any form. If found so, appropriate action as per the notified regulations shall be initiated against the Institution.
12. The accounts of the Institution shall be audited annually by a certified Chartered Accountant and shall be open for inspection by the Council or any body or persons authorized by it.

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13. The Director / Principal and the teaching and other staff shall be appointed in given time frame and selection shall be done according to procedures, qualifications and experience prescribed by the Council from time to time and pay scales are as per the norms prescribed by the Council from time to time.
14. The technical institution shall publish an information booklet before commencement of the academic year giving details regarding the institution and courses / programs being conducted and details of infrastructural facilities including faculty etc. in the form of mandatory disclosure. The information booklet may be made available to the stakeholders of the technical education. The mandatory disclosure information shall be put on the Institution Website. The information shall be revised every year with updated information about all aspects of the institution.
15. It shall be mandatory for the technical institution to maintain a Website providing the prescribed information. The Website information must be continuously updated as and when changes take place.
16. If a technical Institution fails to disclose the information or suppress and / or misrepresent the information, appropriate action as per the notified regulations shall be initiated against the Institution.
17. All the laboratories, workshops etc. shall be equipped as per the syllabi of the concerned affiliating University and shall be in operational condition before making admissions.
18. A library shall be established with adequate number of titles, books, journals (both national & international), E-subscription, etc. as per AICTE norms.
19. A computer center with adequate number of terminals, printers etc. shall be established as per AICTE norms.
20. AICTE may carry out random inspections round the year for verifying the status of the Institutions to ensure maintenance of norms and standards.
21. AICTE may also conduct inspections with or without notifying the dates to verify specific complaints, to verify adherence to AICTE norms & standards, and to verify any mis-representation, violation of norms & standards, mal-practices etc.
22. The Institution by virtue of the approval given by Council shall not automatically become claimant to any grant-in-aid from the Central or State Government.
23. In the event of a student / candidate withdrawing before the starting of the course, the wait listed candidates should be given admission against the vacant seat. The entire fee collected from the student, after a deduction of the processing fee of not more than Rs. 1000/- (Rupees one thousand only) shall be refunded and returned by the Institution / University to the student / candidate withdrawing from the program. It would not be permissible for Institutions and Universities to retain the School / Institution Leaving Certificates in original to force retention of admitted students (See Public Notice AICTE/ DPG/ 03(01) /2008)
24. The Institute shall take appropriate measures for prevention of ragging in any form, in the light of directions of Hon'ble Supreme Court of India in Writ Petition No. 656/1998. In case of failure to prevent the instances of ragging by the Institutions, the Council shall take appropriate action as per the notified regulations.
25. The institution shall provide barrier free environment and toilets for physically challenged persons.

The Management of the Institute shall strictly follow further conditions as may be specified by the Council from time to time. The Council may withdraw the approval, in case it observe any violation of the above conditions and / or non

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adherence to the norms and standards prescribed by the Council, mis-representation of facts and submitting factually in correct information to it.

  
(Dr. D. K. Paliwal)  
Member Secretary, AICTE

Copy to:

1. The Regional Officer , All India council for Technical Education, South Western Regional Office, P.K. Block, Palace Road, Bangalore – 560 009
2. The Principal / Director, Indus Business Academy , Survey No. 164, IBA Camus, Lakshmiipra, Thataguni Post, Bangalore – 560 062
3. The Chairman/ Secretary, Arihant Education & Research Foundation, 133, 1st Floor, Hargobind Enclave, New Delhi -110092
4. Guard File (AICTE).

## 18.2 EoA

### All India Council for Technical Education

(A Statutory body under Ministry of HRD, Govt. of India)

Nelson Mandela Marg, Vasant Kunj, New Delhi-110070 Website: [www.aicte-india.org](http://www.aicte-india.org)



#### APPROVAL PROCESS 2020-21

#### Extension of Approval (EoA)

F.No. South-West/1-7007960191/2020/EoA

Date: 15-Jun-2020

To,

The Principal Secretary (Hr. & Tech Education)  
Govt. of Karnataka, K. G.S., 6th Floor,  
M.S. Building, R. N. 645, Dr. B. R. Ambedkar Road,  
Bangalore-560001

Sub: Extension of Approval for the Academic Year 2020-21

Ref: Application of the Institution for Extension of Approval for the Academic Year 2020-21

Sir/Madam,

In terms of the provisions under the All India Council for Technical Education (Grant of Approvals for Technical Institutions) Regulations 2020 notified by the Council vide notification number F.No. ABIA/CTE/REG/2020 dated 4<sup>th</sup> February 2020 and norms standards, procedures and conditions prescribed by the Council from time to time, I am directed to convey the approval to

Permanent Id	1-3099321	Application Id	1-7007960191
Name of the Institute	INDUS BUSINESS ACADEMY	Name of the Society/Trust	ARIHANT EDUCATION AND RESEARCH FOUNDATION
Institute Address	SURVEY NO. 164, IBA CAMPUS, LAKSHMIPURA, THATAGUNI POST,, BANGALORE, BANGALORE RURAL, Karnataka, 560062	Society/Trust Address	133, FIRST FLOOR, HARGOBIND ENCLAVE, NEW DELHI, EAST DELHI, Delhi, 110092
Institute Type	Private-Self Financing	Region	South-West

To conduct following Courses with the Intake Indicated below for the Academic Year 2020-21

Program	Level	Course	Affiliating Body (University /Body)	Intake Approved for 2018-20	Intake Approved for 2020-21	NRI Approval Status	PIO / FN / Gulf quota/ OCI/ Approval Status
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM	Directorate of Technical Education	180	180	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM (INTERNATIONAL BUSINESS)	Directorate of Technical Education	0	60 <sup>##</sup>	NA	NA
MANAGEMENT	POST GRADUATE DIPLOMA	PGDM (GENERAL)	Directorate of Technical Education	0	60 <sup>##</sup>	NA	NA

## Approved New Course(s)

It is mandatory to comply with all the essential requirements as given in APH 2020-21 (Appendix 6)

### Important Instructions

1. The State Government/ UT/ Directorate of Technical Education/ Directorate of Medical Education shall ensure that 10% of reservation for Economically Weaker Section (EWS) as per the reservation policy for admission, operational from the Academic year 2020-21 is implemented without affecting the reservation percentages of SC/ ST/ OBC/ General. However, this would not be applicable in the case of Minority Institutions referred to the Clause (1) of Article 30 of Constitution of India. Such Institution shall be permitted to increase in annual permitted strength over a maximum period of two years beginning with the Academic Year 2020-21
2. The Institution offering courses earlier in the Regular Shift, First Shift, Second Shift/Part Time now amalgamated as total intake shall have to fulfil all facilities such as Infrastructure, Faculty and other requirements as per the norms specified in the Approval Process Handbook 2020-21 for the Total Approved Intake. Further, the Institutions Deemed to be Universities/ Institutions having Accreditation/ Autonomy status shall have to maintain the Faculty: Student ratio as specified in the Approval Process Handbook. All such Institutions/ Universities shall have to create the necessary Faculty, Infrastructure and other facilities WITHIN 2 YEARS to fulfil the norms based on the Affidavit submitted to AICTE.
3. In case of any differences in content in this Computer generated Extension of Approval Letter, the content/information as approved by the Executive Council / General Council as available on the record of AICTE shall be final and binding.
4. Strict compliance of Anti-Ragging Regulation: - Approval is subject to strict compliance of provisions made in AICTE Regulation notified vide F. No. 373/Legal/AICTE/2009 dated July 1, 2009 for Prevention and Prohibition of Ragging in Technical Institutions. In case Institution fails to take adequate steps to Prevent Ragging or fails to act in accordance with AICTE Regulation or fails to punish perpetrators or incidents of Ragging, it will be liable to take any action as defined under clause 9(4) of the said Regulation.

**Prof.Rajlve Kumar**  
Member Secretary, AICTE

Copy to:

1. The Director Of Technical Education\*\*, Karnataka
2. The Registrar\*\*,  
Directorate Of Technical Education
3. The Principal / Director,  
INDUS BUSINESS ACADEMY  
Survey No. 164, Iba Campus, Lakshmipura, Thattaguni Post,  
Bangalore,Bangalore Rural,  
Karnataka,560062
4. The Secretary / Chairman,  
133, FIRST FLOOR, HARGOBIND ENCLAVE  
NEW DELHI/EAST DELHI  
Delhi,110092
5. The Regional Officer,  
All India Council for Technical Education  
Health Centre Building  
Bangalore University Campus  
Bangalore - 560 009, Karnataka



**8. Guard File(AICTE)**

Note: Validity of the Course details may be verified at <http://www.aicte-india.org/>

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\*\* Individual Approval letter copy will not be communicated through Post/Email. However, consolidated list of Approved Institutions(bulk) will be shared through official Email Address to the concerned Authorities mentioned above.

## **19. Accounted audited statement for the last three years**

## **20. Best Practices**

### **Vision and Mission Activities**

Students are asked to write the Vision and Mission statements of their lives as part of the special Induction Programme when they join the institute. This catches them by surprise as many students wouldn't have planned anything in their lives. Students get to learn how to dream, how to plan their lives and more importantly how to live with them meaningfully. This activity puts students into a right frame of mind before they begin the two years journey of learning.

### **Mentoring**

IBA follows the unique practice of guiding & mentoring students till they graduate. Individual attention is given to all students in the unique mentoring program at IBA. Each student is assigned to a Faculty mentor right at the beginning of the program and is given academic support throughout the two years of PGDM program at IBA. This allows them to get all their academic problems addressed. The personalized attention helps students gain confidence. The Mentoring program at IBA also helps in the identification of brighter students who assist other students as part of co-learning. Mentoring gets a special focus with 3-hours exclusive schedule drawn every week.

### **Candle Light Experiment**

This is a part of a course called Management Perspectives. This is a standalone course which is open to all. This course lets students know about Indian Management philosophy and allows them to draw comparison between Indian and Western management practices.

Students are encouraged to think creatively and big through the Candle Light Experiment. Students light the candles and they will have to think and write on the light emanating from the candle. It is observed that they come up with very enlightening ideas which are very creative and noble. They are given an opportunity to present their ideas. This exercise lets them identify their hidden talents and boosts their confidence to learn more.

Both of the above mentioned activities are driven by our Dean and Director, Dr. Subhash Sharma who is known for his management philosophies and ideas.

### **Kalakshetra**

Throughout their academic life, students have been taught to compete with others. Students do not really learn how to work in groups, towards a predefined objective. This, however, is an essential skill for success in corporate life. In Kalakshetra:

- Students of 1st year are grouped randomly into teams of 12-14 each with an objective of performing a task. The task varies every year, from a theme based set of short-duration plays or dance performance to even running a short-term business like a food stall or even cultivation of certain vegetables as well as their sale.
- While in case of performances students get judged as a team by the seniors, the alumni and the members of faculty & staff, in case of businesses a comparative assessment of the bottom line or revenue/profits is the judgment criteria for teams.

Kalakshetra basically is a platform for students to learn

- Project management basics like Work Breakdown Structure, Gantt chart, MS Project, Project planning, Stakeholder analysis, Project charter, Project status reporting, etc.
- Team management while doing a cultural activity/short-term business.
- Concept of team formation.
- Each other's strengths and use these qualities with creativity to produce a play.
- Competing as well as coordinating with other teams for common infrastructure requirements as well as budget management.
- Importance of timing and support systems as enacting a play or common business infrastructure requires immense back-end coordination and mutual cooperation.
- Being confident and face their fears of failure.
- That teamwork can move mountains and create something awe-inspiring.

Students remember the lessons of Kalakshetra more than any theoretical class on Project Management.

IBA is possibly the only Institute which uses 'plays' to teach project management and team building as part of management skills.

### **HOPE Committee (a CSR Initiative) at IBA**

Education is not just about self-development & jobs, but about giving back to society. Students of IBA, Bangalore has formed a committee called as HOPE (Higher Order Purpose of Existence). The members of this committee pledge to spend their time with either underprivileged kids in Orphanages or elders in Old age homes, along with their PGDM Program.

The committee aims to help these people who are underprivileged and deprived, by collecting money from the interested donors. The donation amount is used to purchase necessary items and will be distributed amongst the needy.

Last Year, this committee also raised funds to help people affected from Assam floods & this year for Kerala floods and the same was contributed towards Chief Ministers Relief Fund Assam & Chief Minister's Distress Relief Fund Kerala respectively.

We conduct international conference based on Social Responsiveness and Ethics. The various speakers in the conference and conference research papers gives knowledge to the students in the areas of ethics and social responsiveness.

### **Co-curricular Activities**

Students are encouraged to participate in co-curricular activities planned throughout the Program. Cultural activities and Sports activities driven by a Committee YMCC, management fests facilitated and coordinated by Newsletter Committee, Social engagement activities through HOPE (Higher Order Purpose of Existence) committee are planned periodically and facilitated.

The in-house clubs formed support the subject learning and drive different activities related to the subject. They are; Navigators (Finance club), Barcodes (Retail Club), Hunters Ignite (Marketing Club), OM Club (Operations), InfiniT Club (IT Club), COSMOS Club (Communications). They are driven by students, mentored by the Faculty members.